Position: Project Development Manager  

We are now seeking Project Development Managers to become part of our global team, working abroad up to 11 months of the year with the opportunity to work hand in hand with the world’s most important personalities in the global business and political community. This is an entry-level position and as such during your training you will be working as a Project Development trainee. If successful over a 6-month term, you will be promoted to the Project Development Manager position and will be remunerated with a highly competitive financial package.

Our Project Development Manager is ultimately responsible for assuring the successful development of our commercial strategies on the field by securing the financing of projects through event sponsorship. This involves a high level of project management, public relations and direct sponsorship sales.

Responsibilities include:

- Team management to achieve set objectives to deadlines
- Extensive market research
- Establishing and developing a network in the country where you are posted
- Leading public relations
- Delivering exceptional oral and written project presentations
- Securement of sponsorship required for the events: negotiating and closing sponsorship contracts
- Liaising with corporate communications departments to assure that client’s promotional interests are met

Desired Skills and Experience

Prior Experience Required:

- Background in Economics, Finance, Management, International Business or other related areas
- Exceptional ability to comprehend international business and financial markets
- Event experience is desired but not essential
- A commercial background will be highly valued
- Minimum of 2 years of professional work experience in a finance related or international business
- Bilingual English / Spanish required and any other languages are a plus
Ideal profile characteristics:

- An energetic, challenge driven self-starter with a ‘can-do’ attitude
- Excel in a start-up environment: quick thinker and learner
- Ability to deliver excellence to tight deadlines
- Exceptional commercial orientation and aptitude
- Exceptional persuasion and negotiation skills
- Exceptional communications skills: oral and written
- Rapidly adapts to different cultures and environments

This is a full time international position requiring an exceptional candidate

To apply, please send your resume to abrito@invivalink.com.