Dear SLU Alumni and Friends:
The Tax Relief Act of 2001 provides new financial and estate planning opportunities to consider. Now is an excellent time to think about the opportunities that are available — how to benefit from lower tax rates this year; how to build a more secure retirement with expanded retirement plan incentives; and how to make maximum use of your assets by coordinating your financial, estate and gift planning.

A logical first step in planning might be to reassess your will in light of the new Tax Relief Act. This will probably mean a visit with your attorney. But it may be well worth the time spent in terms of avoiding costly mistakes and missed planning opportunities. The meeting will cost you a few dollars … but procrastination could cost you a lot more.

This issue of the 1818 Society News is intended to help you prepare for your review. You also may want to get a copy of our Planning Your Will — How To Make It More Personal and Effective and our handy Personal Affairs Records booklets. These booklets can simplify your will preparation and make your review more productive. We have also developed a new booklet, Opportunities for Making Charitable Bequests. It includes a discussion of the types of property that are best for making charitable bequests … plus sample bequest language you can share with your advisors. You can get free copies of all three booklets at no obligation by simply using the enclosed card.

Kent G. LeVan
Director, Planned Giving

P.S. Pages 4–6 of this newsletter recognize the members of Saint Louis University’s 1818 Society. The University is grateful for the support they have shown through their bequest commitments and other forms of planned gifts.

Before You See Your Attorney
To Review Your Will

Perhaps you have already made the decision. Within the next several weeks you will ask your attorney to draft your will — or you will visit your attorney to review and update your present will.

If you are like many others, you may be a little apprehensive about the visit. What information will your attorney need? What questions will he or she ask? How can you prepare for this visit?

Certainly, you will need detailed information about your financial affairs. There are also important questions that both you and your attorney may wish to address. How do you get started?
INVENTORY OF ASSETS — YOUR STARTING POINT

Whether you are planning your will for the first time or reviewing your existing will in light of the recent Tax Relief Act, it’s essential that you provide your attorney with a complete inventory of your assets. The box to the right gives you an idea of the kind of factual information your attorney will need. Do take the time to collect this information as accurately and completely as possible.

Preparing this inventory can be an educational and enlightening experience. Estimating the equity in your home, checking your insurance policies and bank accounts and listing your other assets — this is a good way to make yourself aware of how your assets have grown over the last few years.

Once you have your inventory of assets, your attorney will probably ask you what you want to accomplish with your will. Exactly what are your objectives? How much should you leave to your spouse? Do some of your children or grandchildren need more financial assistance than others? How much is enough or “too much”? Do you want to leave bequests to certain close friends or charities that have made a difference in your life? What effect, if any, will the Tax Relief Act have on your plans?

The Real Purpose of a Will

As you begin your preparation, keep in mind that the real purpose of your will is to carry out all your individual objectives. To be sure, financial objectives are important, but so are personal considerations. After all, your will is a final message to your family and friends. It can and should be warm and human — a statement about your personal life values as well as a comprehensive plan that will effectively carry out your financial objectives.

BASIC CONSIDERATIONS

One area that deserves special attention is the naming of your executor, the person responsible for settling your estate. This can be a difficult and demanding job, especially if your estate is substantial or if you own a business or other complex assets. You can nominate a family member, or you may want to consider naming a bank or trust company as executor. And it is always wise to name an alternate in the event your primary nominee declines the appointment or fails to qualify.

Choosing a guardian for your minor children is another very important decision. Your surviving spouse will normally be appointed guardian, but it is always wise to name an alternate in the event he or she predeceases you or you both die in a common disaster.

Think about the possible advantages and disadvantages of a trust for one or more of your beneficiaries. Trusts can relieve your beneficiaries of the responsibilities of managing assets while assuring that they are financially secure.

Finally, we do hope you seriously consider helping to perpetuate Saint Louis University’s educational excellence. One of the most effective ways to do so — without interfering with your current cash flow — is through a charitable bequest. You can designate how
Questions to Ask Your Attorney

There are many specific areas you should explore in the course of planning your will. Ask your attorney or other advisor about potential inheritance or estate taxes and how they might be minimized. Keep in mind there will be significant changes in the estate tax structure over the next few years. For example, the applicable exemption for 2002 has been raised from $675,000 to $1 million. For estates over $1 million, the tax brackets start at 41% and go up to 50%, adjusted from last year’s range of 37% to 55%. The table below shows the scheduled changes over the next decade, including the one-year repeal of the federal estate tax in 2010. Ask your attorney about the implications of these changes for both your short-term and long-term planning. Be sure also to find out approximately how much it will cost to administer your estate and how long your beneficiaries will have to wait to receive their bequests. Determine whether income can be made available to family members during the probate of your estate.

<table>
<thead>
<tr>
<th>Year</th>
<th>Top Estate Tax Rate</th>
<th>Exemption Amount</th>
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<tbody>
<tr>
<td>2002</td>
<td>50%</td>
<td>$1,000,000</td>
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<tr>
<td>2003</td>
<td>49%</td>
<td>$1,000,000</td>
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<tr>
<td>2004</td>
<td>48%</td>
<td>$1,500,000</td>
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<tr>
<td>2005</td>
<td>47%</td>
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<tr>
<td>2006</td>
<td>46%</td>
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<tr>
<td>2007</td>
<td>45%</td>
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<tr>
<td>2009</td>
<td>45%</td>
<td>$3,500,000</td>
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<tr>
<td>2010</td>
<td>Repeal</td>
<td>Repeal</td>
</tr>
<tr>
<td>2011*</td>
<td>55%*</td>
<td>$1,000,000*</td>
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*The pre-2001 Tax Act rates (37–55%) will apply in 2011 without any Congressional action.

Action Is Required

Good intentions will not provide security for your family or enable you to leave a lasting legacy. Action is required. Decide now to visit your attorney. And when you do, please consider the good you accomplish by including Saint Louis University in your will.

We hope you find this information helpful in reviewing your estate, tax and financial planning, and that you will:

• execute a will or update an existing will,
• develop a comprehensive estate and financial plan,
• provide financial security for you and your family, and
• consider making a difference in SLU’s programs through a well-planned, tax-saving charitable bequest.

Don’t forget to send for your complimentary copies of our booklets Opportunities for Making Charitable Bequests, Planning Your Will - How to Make It More Personal and Effective and Personal Financial Affairs by checking the box on the enclosed card.

Our professional staff is available to answer your questions about the information featured in 1818 Society News. We can arrange a personal and confidential consultation to assist you and your financial advisors by including a tax-effective charitable gift in your estate plan. There is no cost or obligation.
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