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Education

Ph.D., Organizational Psychology, University of Michigan, Ann Arbor, MI, 1981. Dissertation: "A Psychosocial Cognitive Model of Employment Status Choice."

C.A.S., Administration, Planning and Social Policy, Harvard Graduate School of Education, Cambridge, MA, 1977.
M.S., General Psychology, Memphis State University, Memphis, TN, 1976.

B.A. (Honors), Psychology and Political Science, Southwestern At Memphis, Memphis, TN, 1973.

Certificate, Washington Urban Semester Program, American University, Washington, DC, 1972.

Fellowships and Internships:

2008- Appointed Visiting Fellow, Barger Leadership Institute, University of Michigan

2004 - Elected USASBE (White-Longenecker) Fellow – US Association for Small Business and Entrepreneurship

1976- Laboratory for Community Psychiatry, Harvard Medical School.
1977

1973 Bureau of Policy Planning and Analysis, Memphis City Government.

1972 President's National Advisory Commission on Criminal Justice Standards and Goals, Washington, DC. (Staff contributor to the Commission report: *A national strategy to reduce crime*, GPO, 1973.)

Professional Experience

2011- Director, NFIB Entrepreneurship and Independent Business Dissertation Award, Academy of Management.

2006 - Director, Billiken Angel Network, Saint Louis University, John Cook School of Business.

2004- Director, Entrepreneurship Program, Saint Louis University, John Cook School of Business.

2000- Governor of the Academy of Management.
2003

1987- Saint Louis University, Department of Management, St. Louis, MO, Coleman Foundation Professor in Entrepreneurship, 2010-present, Coleman Foundation Chair in Entrepreneurship, 2005-2010, Mary Louise Murray Endowed Professor of Management, 1998 - 2004, Professor, 1994-1998, Associate Professor, 1991-1994, Assistant Professor, 1987-1990.

- 1987- Associate Director, Jefferson Smurfit Center For Entrepreneurial Studies, School of Business and
1997 Administration, Saint Louis University.
- 1987- Program Co-director, Gateways To Entrepreneurship Research Conference, Saint Louis University.
1997
- 1987- Research Coordinator, Missouri Small Business Development Center - St. Louis, MO.
1989 (Acting Research Coordinator for State SBDC Headquarters, 1988-1989).
- 1981- Assistant Professor of Management, The Wharton School, Philadelphia, PA.
1987
- 1973-5 Associate Director, Urban Renewal Demonstration Project, Memphis Urban League, Memphis, TN.

Editorial Experience

- 2004 Special Issue Editor, Academy of Management *Learning and Education* Journal. Topic: Entrepreneurship Education (Co-editors: Patricia Greene, University of Missouri, Kansas City and Bengt Johansson, Växjö University, Sweden).
- 2004 Special Issue Editor, *Entrepreneurship & Regional Development*. Topic: Entrepreneurship in Society. (Co-editor: Chris Steyaert, University of St. Gallen, Switzerland).
- 2000 Special Issue Editor, *Entrepreneurship: Theory & Practice*. Topic: Human Resource Management in SMEs. (Co-editors: Theresa Welbourne, Michigan; Howard Aldrich, North Carolina; Pamela Williams, SLU)
- 1996- Co-Publisher, *Journal of Small Business Management*.
1999
- 1996 Special Issue Editor *Simulation & Gaming*. Topic: Advances in Simulation and Experiential Learning in Entrepreneurship Education III. (Associate Editors: Lisa Gundry, DePaul Univ., Murray Low, Columbia Univ., Jennifer Starr, Wellesley College).
- 1995 Special Issue Editor *Simulation & Gaming*. Topic: Advances in Simulation and Experiential Learning in Entrepreneurship Education II. (Associate Editors: Lisa Gundry, Dapple Univ., Murray Low, Columbia Univ., Jennifer Starr, Babson College), September, 26 (3).
- 1994 Special Issue Editor, *Entrepreneurship: Theory and Practice*. Topics: Career Approaches To Entrepreneurship (With Edgar Schein, Sloan School, MIT), Winter, 19 (2).
- 1994 Special Issue Editor *Simulation & Gaming*. Topic: Advances in Simulation and Experiential Exercises in Entrepreneurship Education. (Associate Editors: Lisa Gundry, Dapple Univ., Murray Low, Columbia Univ., Jennifer Starr, Babson College).
- 1994 Special Issue Editor, *Entrepreneurship: Theory and Practice*. Topic: Finding the Entrepreneur in Entrepreneurship (With William Gartner, Kelly Shaver, and Elizabeth Gatewood)
- 1993- Series Editor, Sage Series in Entrepreneurship and the Management of Growing Enterprises.

- 1991 Special Issue Editor, *Entrepreneurship: Theory and Practice*. Topic: The Infrastructure of Entrepreneurship in Academia.
- 1989- Consulting Development Editor, Sage Publications.
- 1988- Senior Series Editor, *Advances in the study of entrepreneurship, firm emergence, and growth*. Greenwich, CT; JAI Press (1988-2000), Elsevier (2000-2006), Emerald (2007-present)

Editorial Board Memberships

Current Editorial Board Appointments: *Journal of Small Business Management* (1996-present); *Entrepreneurship and Regional Development* (1992-present); *Entrepreneurship: Theory & Practice* (1987-2002, 2006-present), *International Journal of Entrepreneurship and Small Business* (2002-present); *Journal of International Entrepreneurship* (2002-present); *International Entrepreneurship and Management Journal* (2004-present); *Journal of Technoentrepreneurship* (2007-present).

Prior Editorial Board Appointments: Academy of Management *Executive* (2002-2004); Academy of Management *Learning and Education Journal* (2002-2004); *Journal of Business Venturing* (1994-2004); *Simulation & Gaming* (1993-2002).

Ad-hoc or Special Issue Reviewer Appointments: Academy of Management *Journal*, Academy of Management *Review*, *Human Resource Management*, *IEEE Transactions on Engineering Management*, *Journal of Business Venturing*, *Journal of Developmental Entrepreneurship*, *Journal of Management*, *Journal of Management Inquiry*, *Journal of Management Studies*, *Journal of Organizational Behavior*, *Management Science*, *Small Business Economics: An Entrepreneurship Journal*, *Strategic Management Journal*.

Award Review Committee Appointments: Academy of Management National Meeting Entrepreneurship Division Program (1984-present); ET&P/NFIB Entrepreneurship and Independent Business Dissertation Award, Academy of Management (1995-1998, 2002-2004); Heizer Dissertation Award Program, Academy of Management (1991-present); National Business Plan Competition (1985-1995); National Entrepreneurship Research Paper Competition, New York University (1991-1994); United States Association for Small Business and Entrepreneurship, Best Paper awards program (1990-1998).

Edited Published Works

Stewart, A., Lumpkin, G.T. and Katz, J.A. (2010). *Advances in the study of entrepreneurship firm emergence and growth - Volume 12*. Topic: Entrepreneurship and Family Business.

Lumpkin, G.T. and Katz, J.A. (2009). *Advances in the study of entrepreneurship firm emergence and growth - Volume 11*. Topic: Entrepreneurial strategic content.

Lumpkin, G.T. and Katz, J.A. (2008). *Advances in the study of entrepreneurship firm emergence and growth - Volume 10*. Topic: Entrepreneurial strategic processes.

Wiklund, J., Dimov, D. Shepherd, D.A. and Katz, J.A. (2006). *Advances in the study of entrepreneurship firm emergence and growth - Volume 9*. Topic: Entrepreneurship – frameworks and empirical investigations from forthcoming leaders of European research. Amsterdam: Elsevier, pp. 1-18.

Shepherd, D.A. and Katz, J.A. (2005). *Advances in the study of entrepreneurship firm emergence and growth - Volume 8*. Topic: International Entrepreneurship. Amsterdam: Elsevier.

Katz, J.A. and Shepherd, D.A. (2004). *Advances in the study of entrepreneurship firm emergence and growth - Volume 7*. Topic:

Corporate Entrepreneurship. Amsterdam: Elsevier.

Katz, J.A. and Shepherd, D.A. (2003). *Advances in the study of entrepreneurship firm emergence and growth - Volume 6*. Topic: Cognitive Approaches to Entrepreneurship Research. Amsterdam: Elsevier/JAI Press.

Katz, J.A., and Welbourne, T. Editors, (2002). *Advances in the study of entrepreneurship firm emergence and growth - Volume 5*. Topic: Managing People in Entrepreneurial Organizations. Greenwich, CT: JAI Press.

Meyer, G.D. and Heppard, K. (2000). *Entrepreneurship as strategy*. Thousand Oaks CA: Sage.

Green, R.P. and Carroll, J. (2000). *Exploring entrepreneurial opportunities*. Thousand Oaks CA: Sage.

Katz, J.A., Editor, (2000). *Advances in the study of entrepreneurship firm emergence and growth - Volume 4*. Greenwich, CT: JAI Press.

Shepherd, D.A. and Shanley, M. (1998). *New venture strategy: timing, environmental uncertainty and performance*. Thousand Oaks, CA: Sage.

Douglas, E.J. and Shepherd, D.A. (1998). *Attracting equity investors: positioning, preparing and presenting the business plan*. Thousand Oaks, CA: Sage.

Katz, J.A., Editor, (1997). *Advances in the study of entrepreneurship firm emergence and growth - Volume 3*. Greenwich, CT: JAI Press.

Carlock, R.A. (1996) *The adjunct and new instructor's guide to teaching entrepreneurship*. Homewood, IL: Irwin.

Gundry, L. K. and Buchko, A.A., (1996). *Field casework: methods for consulting to small and startup businesses*. Thousand Oaks, CA: Sage.

Katz, J.A. and Brockhaus, R.H., Editors, (1995). *Advances in the study of entrepreneurship firm emergence and growth - Volume 2*. Greenwich, CT: JAI Press.

Katz, J.A. and R.H. Brockhaus, R.H., Editors (1993). *Advances in the study of entrepreneurship firm emergence and growth - Volume 1*. Greenwich, CT: JAI Press.

Textbooks

Katz, J.A and Green, R. P. (2011). *Entrepreneurial Small Business, 3e*. Burr Ridge, IL: McGraw Hill Higher Education.

Katz, J.A and Green, R. P. (2009). *Entrepreneurial Small Business, 2e*. Burr Ridge, IL: McGraw Hill Higher Education.

Katz, J.A and Green, R. P. (2007). *Entrepreneurial Small Business*. Burr Ridge, IL: McGraw Hill Higher Education.

Publications and Working Papers

Brännback, M., Carsrud, A. and Katz, J.A. (2011) Perceptual differences and perceptual problems in providing government support for new venture creation. In K.A. Hindle (Ed.) *Handbook of Research on New Venture Creation*. Cheltenham, UK: Edward Elgar.

Cohen, R., Katz, J.A. and Watzke, H. (2011). IpOp – Discovering Europe’s Innovative Alternative To The Corporate Business Plan And How It Boosts Corporate Entrepreneurship. *USASBE Proceedings.*, pp 350-359. URL: <http://usasbe.org/knowledge/proceedings/proceedingsDocs/2011/PaperID151.pdf>

Katz, J. A. (2011). Core Publications in Entrepreneurship and Related Fields. St. Louis MO: Saint Louis University Website. URL: www.slu.edu/x17970.xml.

Stewart, A. Lumpkin, G.T. and Katz, J.A. (2010). An introduction to the special volume on entrepreneurship and family business. *Advances in the study of entrepreneurship firm emergence and growth - Volume 12*. Topic: Entrepreneurship and Family Business, pp. xiii-xxv.

Katz, J.A., Maidment, F., Weaver, K.M., Alpi, S., and Hanks, R. (2010). Proposal for two model undergraduate curricula in entrepreneurship. Working Paper, Saint Louis University. [*Under review at the Journal of Small Business Management*]

Katz, J.A. (2008). Fully Mature But Not Fully Legitimate: A Different Perspective on the State Of Entrepreneurship Education. *Journal of Small Business Management*, 46(4), 550-556.

Lumpkin, G.T. and Katz, J.A. (2008). An introduction to the special volume on entrepreneurial strategic content. *Advances in the study of entrepreneurship firm emergence and growth - Volume 11*. Topic: Entrepreneurial strategic content., pp. 1-7.

Kaplan, D. M. and Katz, J.A. (2008). The maturation of entrepreneurial careers, In Rowena Barrett & Susan Mayson (eds.) *International Handbook of Entrepreneurship and HRM*. Cheltenham, UK: Edward Elgar.

Lumpkin, G.T. and Katz, J.A. (2007). An introduction to the special volume on entrepreneurial strategic processes. *Advances in the study of entrepreneurship firm emergence and growth - Volume 10*. Topic: Entrepreneurial strategic processes., pp. 1-8.

Bayham, E. L., Katz, J.A., Calcaterra, R., and Zahner, J. (2007). The St Louis BioBelt – Centre for Plant and Life Sciences: A Triumph of Converging Individual Efforts. In Francois Therin (Ed.), *Handbook Of Research On Techno-Entrepreneurship*. Cheltenham UK: Edward Elgar, pp. 265-295. [Paperback edition to come out in 2009]

Katz, J.A. (2007). Foreword: The third wave of entrepreneurship education and the importance of fun in learning. In Alain Fayolle (Ed.) *Handbook Of Research In Entrepreneurship Education, Volume 1: A General Perspective*. Cheltenham UK: Edward Elgar, pp. xi-xv.

Katz, J.A. (2007). Education and training in Entrepreneurship. In J. Robert Baum, Michael Frese, and Robert A. Baron, *The Psychology of Entrepreneurship*. Mahwah, NJ: Lawrence Erlbaum Associates, pp: 209-235.

Baum, J. R., Frese, M., Baron, R.A., and Katz, J.A. (2007). Entrepreneurship as an area of psychology study: an introduction. In J. Robert Baum, Michael Frese, and Robert A. Baron, *The Psychology of Entrepreneurship*. Mahwah, NJ: Lawrence Erlbaum Associates.

Katz, J.A. (2006). And another thing. (The 2006 Coleman Foundation White Paper on Entrepreneurship). US Association for Small Business and Entrepreneurship.

Green, Patricia G., Katz, Jerome A. and Johannisson, Bengt (2004). Entrepreneurship education. *Academy of Management Learning & Education*, 3(3), 238-241.

Katz, J. (2004). Reading the Storybook of Life: Telling the right story versus telling the story rightly. In Hjorth, D. & Steyaert, C., (Eds). *New Movements in Entrepreneurship, Volume 2*. Cheltenham, UK: Edward Elgar.

Steyaert, Chris And Katz, Jerome (2004). Reclaiming the space of entrepreneurship in society: geographical, discursive and social dimensions. *Entrepreneurship & Regional Development*, 16(3), 179–196.

Katz, J.A. and Cabazuelo, A. (2004). Measures of Financial Sophistication. In Gartner, William B., Shaver, Kelly G., Carter, Nancy M. and Paul D. Reynolds, Editors. *Handbook of Entrepreneurial Dynamics: The Process of Business Creation*. Thousand Oaks, CA: Sage Publications.

Katz, J.A. (2004). 2004 Survey of Endowed Positions in Entrepreneurship and Related Fields in the United States. Kansas City, MO: Ewing Marion Kauffman Foundation. <http://www.kauffman.org/pages/417.cfm>

Katz, J. (2003). Introduction. In Hjorth, D. & Steyaert, C., (Eds). *New Movements in Entrepreneurship*. Cheltenham, UK: Edward Elgar.

Katz, J. (2003). 2003 Census of Endowed Positions in Entrepreneurship and Related Fields. Working Paper.

Brush, Candida B., Duhaime, Irene M., Gartner, William B., Stewart, Alex, Katz, Jerome, Hitt, Michael A., Alvarez, Sharon, Meyer, G. Dale, and Venkataraman, S. (2003). Doctoral Education in the Field Of Entrepreneurship. *Journal of Management*, 29(3), 309-331.

Katz, J.A. (2003). The Chronology and Intellectual Trajectory of American Entrepreneurship Education. *Journal of Business Venturing*, 18, 283-300.

Katz, J.A. and Safranski, S. (2003). Standardization in the midst of innovation: structural implications of the Internet for SMEs. *Futures: the journal of policy, planning and future studies*, 35 (4), 323-340.

Katz, Jerome A. Safranski, Scott R. and Khan, Omar . (2003). Virtual Instant Global Entrepreneurship: Cybermediation for Born International Service Firms. *Journal of International Entrepreneurship*, 1, 43-57.

Kundu, S. K. and Katz, J. A. (2003). Born-International SMEs: Bi-level Impacts of Resources and Intentions. *Small Business Economics*. 20(1). 25-47.

Katz, J.A. (2002). Coping through content. In Cynthia V. Fukami, Lest We Forget: 9/11 and Management Education. Academy of Management *Learning & Education*, 1(1), September, p. 24.

Katz, J.A. [Key contributor] (2001). *World Employment Report*, Chapter on Information Technologies and SMEs. Geneva:

ILO.

Welbourne, T. and Katz, J.A. (2001). Introduction. *Advances in entrepreneurship, firm emergence and growth, Volume 5*.

Katz, J.A. & Williams, P.M. (2001). Employee Stock Transfers in SMEs: Understanding an Infrequent Event. *Trends in Organizational Behavior* Vol. 8., edited by Cary Cooper and Denise Rousseau.
(http://www.amazon.com/exec/obidos/ASIN/0471498548/qid=1002768671/sr=2-1/ref=sr_8_1_1/107-4167270-7778111)

Katz, J.A. and Peters, S. (2001). Understanding the entrepreneur in the growth process of SMEs. *The International Journal of Entrepreneurship and Innovation Management*. V1 (3/4), 366-380.
(<http://www.inderscience.com/ejournal/e/ijeim/ijeim2001/ijeim2001v1n34.html>)

Gaglio, C.M. and Katz, J.A.(2001). The psychological basis of opportunity identification: entrepreneurial alertness. *Small Business Economics*, 16(2), March, 95-111. (<http://www.wkap.nl/oasis.htm/323245>)

Katz, J., Aldrich, H., Welbourne, T. and Williams, P. (2000). Special Issue on Human Resource Management and the SME: Toward a New Synthesis. *Entrepreneurship: Theory and Practice*. V 25 (1), 7-10.

Katz, J.A. (2000). The Logic and Opportunities Of Secondary Analysis In Entrepreneurship Research. *Advances in entrepreneurship, firm emergence and growth, Volume 4*.

Katz, J.A. (2000). Introduction. *Advances in entrepreneurship, firm emergence and growth, Volume 4*.

Konz, G. N. P. and Katz, J. A. (2000). Metapopulation analysis: A technique for studying hyperlongevity. *Journal of Organizational Change Management*, 13(1), 49-60.

Katz, J.A. (2000). Small business and ICT. (Report done for the International Labor Organization). St. Louis, J.A. Katz & Associates. July.

Kundu, S., Zhao, H. and Katz, J. (2000). Information and Communications Technologies (ICT) Evidence From Developing Countries. (Report done for the International Labor Organization). St. Louis, J.A. Katz & Associates. July.

Katz, J.A., Harshman, E. F. and Lund Dean, K. (2000). Nondisclosure agreements in the classroom: A student entrepreneur's refuge or risk?; *Journal of Management Education*, April, Vol. 24(2), 234-253.

Katz, J.A. (2000). NFIB Internet Study: E-Commerce. (Study done for the National Federation of Independent Business). St. Louis, J.A. Katz & Associates. March.

Katz, J.A. (2000). NFIB Internet Study: Charitable Activities of Internet Users. (Study done for the National Federation of Independent Business). St. Louis, J.A. Katz & Associates. March.

Katz, J.A. (2000). NFIB Internet Study: Internet Preferences of Current and Prospective Members. (Study done for the National Federation of Independent Business). St. Louis, J.A. Katz & Associates. March.

Guithes-Amrhein, D. and Katz, J.A. (1999). Assessing The Mortality Risk Of a Business. *Journal of Enterprising Culture*. 7(3).

Guithes-Amrhein, D. and Katz, J.A. (1999). Benchmarking Working Capital and Cash Flows for Companies with Revenues Under \$100 Million. Report to the AICPA.

- Katz, J.A. (1999). *eWeb's 1999 Survey of Endowed Positions in Entrepreneurship and Related Fields*. St. Louis University.
- Katz, J.A. (1999). Entrepreneurship. In Stewart Black and Lyman Porter, *Management*. Addison-Wesley Longman.
- Katz, J.A. (1999). Institutionalizing Elegance: When Simulation Becomes A Requirement. *Simulation & Gaming*. (Invited paper). 30 (3), 332-337.
- Katz, J.A. (1999). Understanding the entrepreneur in the growth process. *Proceedings Third International Stockholm Seminar on Risk Behaviour and Risk Management*. Stockholm: University of Stockholm.
- Williams, P. and Katz, J.A. (1999). Derivation of New Measures For Retention. *Proceedings US Association for Small Business and Entrepreneurship*. San Diego.
- Konz, G.N., SJ, and Katz, J.A. (1996). Hyperlongevity in entrepreneurial leadership endeavors: deep structure and the lessons of religious orders for very long-term survival. *Journal of Management Systems*. 8(1-4). (Distributed in 1999).
- Guithes-Amrhein, D. and Katz, J. A. (1998). Cash flow as a factor in the mortality risk of a business. Proceedings 43rd ICSB World Conference "Entrepreneurship at the Threshold of the 21st Century". June 9.
- Katz, J. A., Williams, P. W. and Chachere, D. R. (1998). Theorizing about retention in SMEs: organization-level outcomes and actions. Proceedings 43rd ICSB World Conference "Entrepreneurship at the Threshold of the 21st Century". June 9.
- Katz, J. A. (1998). Distance Business Development Services: Potentials and Pitfalls in Using the Internet To Deliver Services to SMEs. Technical Report to the Donor Committee on Small Enterprise Development, February.
- Katz, J.A., Lund Dean, K. and Williams, P. (1998). Internet Uses For Entrepreneurship Education. Proceedings of the 1998 Midwest Business Administration Association, p. 30-35.
- Green R.P., Williams, P.M. and Katz, J.A. (1998). Trust as a defining characteristic of entrepreneurs. *Proceedings of the 1998 Conference of the US Association for Small Business and Entrepreneurship*. 182-192.
- Katz, J.A. and Williams, P. M. (1997). Gender, Self-Employment and Weak-Tie Networking Through Formal Organizations: A Secondary Analysis Approach. *Entrepreneurship and Regional Development*, 9, 183-197.
- Konz, G.N.P., Katz, J.A. and Camillo, G.R. (1997). Jesuits in North America: An ecological analysis of organizational longevity. *Business Research Yearbook*. International Academy of Business Disciplines.
- Katz, J.A. and Gundry, L. (1997). The infrastructure of entrepreneurship education: implications for women's entrepreneurship: insights preparatory to creating endowed positions. Technical Report prepared for the Committee of 200. St. Louis: J.A. Katz and Associates.
- Katz, J.A. and Williams, P.M. (1996). Gender, self-employment and social networking through formal organizations: a secondary analysis approach. Saint Louis University Working Paper WP 96-03.
- Katz, J. and Green, R.P. (1996). Academic resources for entrepreneurship education. *Simulation & Gaming*. 27(3), 365-374.
- Katz, J. A., Gundry, L., Low, M. Starr, J. (1996). Guest editorial: creativity and entrepreneurship education. *Simulation & Gaming*. 27(3), 332-333.

- Green, R.P. II and Katz, J.A. (1996). Educational resources for the field of entrepreneurship. *Proceedings, Volume VI*, The 41st ICSB World Conference, Stockholm, Sweden, June 16-19, pp. 189-209.
- Katz, J.A. (1995). Managing practitioners in the entrepreneurship class. *Simulation & Gaming*, September, 26 (3), 361-375.
- Katz, J. A., Gundry, L., Low, M. Starr, J. (1995). Guest editorial: expertise and entrepreneurship education. *Simulation & Gaming*, 26(3), 332-333.
- Hazboun, S., Toren, B. and Katz, J.A. (1995). Possibilities for industrial and entrepreneurial development in the West Bank and Gaza Strip: Final Report of Pilot Stage. Jerusalem: JIIS and Bethlehem: Data Studies and Consultation.
- Toren, B., Hazboun, S. and Katz, J.A. (1995). Demographics of entrepreneurial development in the WB&GS. *Proceedings of the 1996 Global Conference on Small & Medium Industry & Business (GLOCOSM)*, Bangalore, India.
- Katz, J.A., Hazboun, S. and Toren, B. (1995). Palestinian manufacturers: age of firm, individual vs. family ownership and implications for policy. Working paper: Jefferson Smurfit Center for Entrepreneurial Studies and J.A. Katz and Associates, St. Louis, MO.
- Brush, C. G. and Katz, J.A. (1995). This study raises important questions. *Small Business Forum*, Spring, 13 (1), 82-84. [Identified as one of the top five articles in the *Forum* for 1995]
- Katz, J. A. (1994). Modelling entrepreneurial career progressions: concepts and considerations. *Entrepreneurship: Theory and Practice*. Winter, 19 (2), 23-40.
Reprinted in Paul Westhead and Mike Wright, Editors, (2001). *Advances in Entrepreneurship*. Cheltenham, UK: Edward Elgar.
- Katz, J. A. (1994). Guest Editorial: Career approaches to entrepreneurship. *Entrepreneurship: Theory and Practice*. Winter, 19 (2), 5-6.
- Hazboun, S., Toren, B. and Katz, J.A. (1994). Possibilities for industrial and entrepreneurial development in the West Bank and Gaza Strip: Interim Report to Pilot Survey. Jerusalem: JIIS and Bethlehem: Data Studies and Consultation.
- Katz, J.A. (1994). Innovation in teaching entrepreneurship. Working Paper: Jefferson Smurfit Center For Entrepreneurial Studies, Saint Louis University. [Winner 1994 Coleman Entrepreneurship Education Paper Excellence Award, given by Entrepreneurship Division of the Academy of Management].
- Katz, J.A. (1994). Databases in entrepreneurship. Working Paper: Jefferson Smurfit Center For Entrepreneurial Studies, Saint Louis University.
- Katz, J.A. (1994). Reducing barriers to understanding the source of emerging organizations. Working Paper: Jefferson Smurfit Center For Entrepreneurial Studies, Saint Louis University.
- Boughton, P.D. and Katz, J.A. (1994). Information technology for service quality: how the small business can achieve competitive advantage. *Research at the Marketing/Entrepreneurship Interface*. Chicago: American Marketing Association/University of Illinois at Chicago.
- Gartner, W.B., Shaver, K.G., Gatewood, E., and Katz, J.A. (1994). Finding the entrepreneur in entrepreneurship. *Entrepreneurship: Theory and Practice*, 18(3), 5-10.

- Katz, J.A., Gundry, L., Low, M. and Starr, J. (1994). Guest editorial: Simulation and experiential learning in entrepreneurship education. *Simulation & Gaming*, 25(3), 335-337.
- Katz, J.A. (1994). Markets for entrepreneurship knowledge: identifying opportunities and forums for new exchanges of findings from research and practice. Paper presented at the 1994 Babson-Kauffman Entrepreneurship research Conference, June 10. Working Paper: Jefferson Smurfit Center For Entrepreneurial Studies, Saint Louis University.
- Katz, J.A. (1994) Spreading the Word: Resources on the INTERNET. Paper presented at the 1994 Price-Babson Symposium for Entrepreneurship Educators. June 9. Working Paper: Jefferson Smurfit Center For Entrepreneurial Studies, Saint Louis University.
- Katz, J.A. (1994). Growth of endowments, chairs, and programs in entrepreneurship on the college campus. In Frank Hoy, Thomas G. Monroy, and Jay Reichert (editors), *The art and Science of Entrepreneurship Education, Volume 1*. Cleveland: Baldwin-Wallace College, pp. 127-149.
- Katz, J.A. (1993). The dynamics of organizational emergence: a contemporary group formation perspective. *Entrepreneurship: Theory and Practice*, 17 (2), 97-102.
 Reprinted in Scott Shane, Editor, (2002). *The Foundations of Entrepreneurship*, Cheltenham, UK: Edward Elgar.
 Reprinted in Norris Krueger, Editor (2002), *Entrepreneurship: Critical Perspectives on Business and Management*, London, UK: Routledge.
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- Katz, J.A. and Brockhaus, R.H. Editors (1993). *Advances in the study of entrepreneurship firm emergence and growth - Volume 1*. Greenwich, CT: JAI Press.
- Katz, J.A. (1993). PEP THEORY: Professors, Entrepreneurs, and Practitioners. Establishing and maintaining relationships with practitioners/entrepreneurs. Jefferson Smurfit Center for Entrepreneurial Studies Working Paper.
- Katz, J., Brockhaus, R., and Hills, G. (1993). Demographic analyses of entrepreneurs: suggested directions and techniques. In J.A. Katz and R.H. Brockhaus, Editors, *Advances in the study of entrepreneurship firm emergence and growth - Volume 1*. Greenwich, CT: JAI Press, pp. 197-236.
- Katz, J. A. (1993). How satisfied are the self-employed: a secondary analysis approach. *Entrepreneurship: Theory and Practice*, 17 (3), 35-52.
- Han, D. and Katz, J.A. (1993). Consultants' influence strategies to clients and clients' satisfaction on the influence strategies. *Proceedings of the Decision Sciences Institute*, New Orleans. pp. 30-32.
- Katz, J.A. and Seashore, S.E. (1993). Exercise IJF: Importance of Job Factors. Jefferson Smurfit Center for Entrepreneurial Studies Working Paper, Saint Louis University.
- Katz, J. (1993). TeleSell. In Fred L. Fry, *Entrepreneurship: a planning approach*. St. Paul: West Educational Publishing Co.629-633.
- Katz, J. A. (1992). Review of *Entrepreneurs In High-Technology*. *Journal of Management*, 18 (2), 812-813.
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1, 29-37.

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Katz, J.A. (2005). The seven secrets of success for independent professionals. Presentation to Dieticians Professional Group, St. Louis, October 22.

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- Shepherd, D. and Katz, J.A. (2005). Educating entrepreneurship students about emotion and learning from failure. US Association for Small Business and Entrepreneurship Annual Conference, Palm Springs, January 16.
- Katz, J.A. (2005). Entrepreneurship for the health sciences. Presentation to the Doisy School of Allied Health. Saint Louis University, January 7.
- Katz, J.A. (2004). Entrepreneurship for I-O (Industrial-Organizational) Psychology Practices. Gateway Industrial Organizational Psychology Association, Clayton, MO, December 10.
- Katz, J.A. (2003). Virtual Instant Global Entrepreneurship: Implications for research and theory. Academy of Management Entrepreneurship Division pre-convention workshop. Seattle, August.
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- Katz, J.A. (2002). Trajectories and Simultaneities - The Impact of Electronic Networks on Facilitating and Professionalizing Part-Time Entrepreneurship. Presented at the Symposium Building A Career-An Interactive Network Of Relationships, Academy of Management National Meeting, Denver, Tuesday, August 13.
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- Katz, J.A. and Williams, P. M. (2001). Stock Transfers In SMEs: A Model For Balancing Employee Retention and Owner Personality. 2001 USASBE Conference, Orlando.
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- Katz, J.A. (2000). Raising money for chairs: donors over time. Council of Endowed Chairs / Entrepreneurship Division Preconference Workshop, Academy of Management. Toronto. August 5.

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Katz, J.A. and Peters, S. (1999). Understanding the entrepreneur in the growth process. Third International Symposium of Risk and Risk Management. University of Stockholm. June 7, 1999. (Invited address).

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Katz, Jerome A. (1998). SMEs and HRM? Symposium of HRM Issues In Small and Medium Enterprises. Entrepreneurship Division. Academy of Management Annual Meeting, San Diego, CA. August 11.

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- Katz, Jerome A. (1998). Innovativeness in Teaching Entrepreneurship. Presented to the University of Stockholm Business School and the Entrepreneurship and Small Business Research Institute, Stockholm, Sweden, June 5.
- Katz, J.A. (1997). Internet and datamining as tools for small business development. SACO (Swedish National Association for Professionals), Stockholm, October 28.
- Katz, J.A. (1997) Strategic planning without professionals. National Catholic Development Conference, St. Louis. October 1.
- Katz, J.A. and Oviatt, B. (1997). All-Academy Caucus: The Academy Journals And The Needs Of Smaller Divisions. Academy of Management national meeting, Boston, August 11.
- Katz, J.A. (1997). Evaluating cognitive directions in contemporary entrepreneurship research. Presentation to the 1997 Entrepreneurship Division Preconference Research Workshop. Academy of Management national meeting, Boston, August 9.
- Katz, J.A. and Brush, C. (1997). Advances in entrepreneurship education. Presentation to the 1997 Entrepreneurship Division Doctoral Consortium, Academy of Management national meeting, Boston, August 9.
- Katz, J.A. (1997). New Directions in Entrepreneurship Education. International Council for Small Business World Conference. Invited address to ICSB's 1997 Preconference on Entrepreneurship Education. June.
- Katz, J.A. (1997). Microdevelopment for macrodevelopment professionals: growing your own. Heartland Economic Development Course. Kansas City, May.
- Konz, G.N.P., Katz, J.A. and Camillo, G.R. (1997). Jesuits in North America: An ecological analysis of organizational longevity. International Academy of Business Disciplines. Orlando FL, April 11.
- Katz, J.A. and Williams, P.M. (1997) Workshop: Secondary Data Analysis for Entrepreneurial Research. Midwest Business Administration Association, Chicago, March 14.
- Katz, J.A. (1996). Internet Issues for Entrepreneurship Education. Invited address, Canadian Council for Small Business and Entrepreneurship, Montreal, October 26.
- Katz, J.A. (1996). Myths and realities of the Internet. Plenary Address to the 1996 Family Firm Forum Preconference Program. Philadelphia, October 16.
- Katz, J.A. (1996). Internet uses for entrepreneurship research. Academy of Management Entrepreneurship Preconference Program. Cincinnati, August 10.
- Konz, G.N. P., SJ and Katz J.A. (1996). Hyperlongevity and deep structures: lessons from Roman Catholic religious orders. International Academy of Business Disciplines. July.
- Katz, J.A., Hazboun, S. and Toren, B. (1995). Palestinian manufacturers: age of firm, individual vs. family ownership and implications for policy. Presented at the 1995 Family Firm Institute National Convention, St. Louis, MO, October 13, 1995.
- Katz, J.A. (1995) The INTERNET for family business professionals. Invited Address presented at the 1995 Family Firm Institute National Convention Plenary Session, St. Louis, MO, October 14, 1995.
- Katz, J.A. (1995). Implications of infrastructure for policymaking by endowed positions holders in entrepreneurship and

related fields. Presented to the 1995 Academy of Management Entrepreneurship Division Endowed Chairs Conference, Vancouver, August 5, 1995.

Katz, J.A. (1995). Trends Facing Missouri Home-Based Businesses. Keynote address at the 1995 Missouri Home-Based Business Association State Convention. Columbia, Missouri, April 27.

Katz, J.A. (1994). Family and ethnic influences in entrepreneurial development. Lecture presented at the Seminar on industrial development in the West Bank and Gaza Strip, Jerusalem Institute for Israel Studies, Jerusalem, Israel, November 11.

Katz, J.A. (1994). Learning styles in entrepreneurship education. Training Workshop presented at the 1994 FastTrac National Trainers' Conference, sponsored by the Kauffman Foundation. Kansas City, MO, November 18, 1994.

Katz, J.A. (1994). Innovation in teaching entrepreneurship. Paper presented at the 1994 Annual Meeting of the Academy of Management, as part of the preconference symposium "Innovations in teaching Entrepreneurship," Saturday, August 13, 1994, Dallas, Texas. {Winner 1994 Coleman Entrepreneurship Education Paper Excellence Award, given by Entrepreneurship Division of the Academy of Management}.

Katz, J.A. (1994). Databases in entrepreneurship. Paper presented at the 1994 Annual Meeting of the Academy of Management, as part of the preconference symposium "Research Strategies For Entrepreneurship Faculty," Friday, August 12, 1994, Dallas, Texas.

Katz, J.A. (1994). Reducing barriers to understanding the source of emerging organizations. Paper presented at the 1994 Annual Meeting of the Academy of Management, as part of the symposium "Reducing barriers to understanding the entrepreneurial process: exploration in the founding of new firms," Wednesday, August 17, 1994, Dallas, Texas.

Katz, J.A. (1994). Advances in simulation and experiential learning in entrepreneurship education. Discussion and session chair as part of a symposium presented at the 1994 Annual Meeting of the Academy of Management, "Advances in simulation and experiential learning in entrepreneurship education", Tuesday, August 16, 1994, Dallas, Texas.

Katz, J.A. (1994). Markets for entrepreneurship knowledge: identifying opportunities and forums for new exchanges of findings from research and practice. Paper presented at the 1994 Babson-Kauffman Entrepreneurship research Conference, June 10.

Katz, J.A. (1994) Spreading the Word: Resources on the INTERNET. Paper presented at the 1994 Price-Babson Symposium for Entrepreneurship Educators. June 9.

Katz, J.A. Segmenting Entrepreneurs: Implications for the Disability Insurance Industry. Disability Insurance Training Institute, San Antonio, February 28, 1994.

Katz, J.A. Establishing and maintaining relationships with practitioners/entrepreneurs (Panel). New & Junior Faculty Consortium, Entrepreneurship Division, Academy of Management National Meeting, Atlanta, August 8, 1993.

Katz, J.A. Faculty careers: planning for the future (Panel). New & Junior Faculty Consortium, Entrepreneurship Division, Academy of Management National Meeting, Atlanta, August 6, 1993.

Katz, J.A. Microdevelopment for macrodevelopment professionals: growing your own. Heartland Economic Development Course. Kansas City, June 15, 1993.

Katz, J.A. Home-based entrepreneurship. Missouri Department of Economic Development In-service Education,

Columbia, MO, April 27, 1993.

Katz, J.A. Strategies for utilizing entrepreneurs in the classroom. Babson Entrepreneurship Research Conference Doctoral Consortium. Houston, March 27, 1993.

Katz, J.A. Overview of the field of entrepreneurship. Babson Entrepreneurship Research Conference Doctoral Consortium. Houston, March 24, 1993.

Katz, J.A. Growth of endowments, chairs, and programs in entrepreneurship on the college campus. Project For Excellence in Entrepreneurship Education.. Cleveland: Baldwin-Wallace College. March 19, 1993.

Katz, J.A. Development of entrepreneurship as an academic discipline: 1963-1993. Weatherhead School Senior Researcher Series, Case Western Reserve University. Cleveland, OH, February 16, 1993.

Katz, J.A. Endowed positions and the infrastructure of entrepreneurship: 1992 updates to prior research. 1992 Annual Meeting of the US Association for Small Business and Entrepreneurship, Chicago, October 7, 1992.

Katz, J. A. Modelling entrepreneurial career progressions: concepts and considerations. 1992 National Meeting of the Academy of Management, Las Vegas, NV, August 11, 1992.

Katz, J. A. Evaluating the state of the art in entrepreneurship research (Discussant). 1992 National Meeting of the Academy of Management, Las Vegas, NV, August 10, 1992.

Katz, J.A. Caucus Chair: Finances of Smaller Academy Divisions. 1992 National Meeting of the Academy of Management, Las Vegas, NV, August 10, 1992.

Boughton, P.D. and Katz, J.A. Information technology for service quality: how the small business can achieve competitive advantage. 1992 AMA/UIC Marketing and Entrepreneurship Conference, Chicago, August 9, 1992.

Katz J.A. and Carlock, R. Noncase alternatives to entrepreneurship education. Presentation to the 1992 REFLECT Program, Price-Babson Fellows Program in Entrepreneurship Education. Wellesley, MA, May 1992.

Gartner, W.B., Katz, J.A., Gatewood, E., and Bird, B.J. The intellectual development of entrepreneurship 1981-1990: a cocitation analysis of *Frontiers of Entrepreneurship Research*. State-of-the-Art Symposium on Entrepreneurship for the U.S. Association For Small Business and Entrepreneurship. Ames, Iowa, April, 1992.

Katz, J. A psychosocial cognitive model of employment status choice. 1991 National Meeting of the Academy of Management, Miami, FL. August 14, 1991.

Katz, J. Educating entrepreneurial professionals: identification of the critical market. Presented at the National Convention of the Association for Private Enterprise Education, Nashville, TN, April 8, 1991.

Katz, J. Trends and developments in entrepreneurship education (Moderator and panelist). Annual Meeting of the Midwest Business Administration Association, Chicago, IL, April 5, 1991.

Katz, J. Entrepreneurship education for professionals. Presented at the National Meeting of the Association of Collegiate Entrepreneurs, St. Louis, MO, February 22, 1991.

Katz, J. Summary Discussant, Psychological Theory and Entrepreneurship (Discussant) and Anthropological Theory and Entrepreneurship (Discussant), First Interdisciplinary Conference on Entrepreneurship Theory. Baylor University/University of Baltimore. Baltimore, MD, January 18-19, 1991.

Gartner, W. B. and Katz, J.A. Varieties of organizing: expanding the vocabulary of organizational forms. Presented at the National Meeting of the Academy of Management, San Francisco, CA, August 13, 1990.

Katz, J. Economic revitalization in the agricultural heartland: Microdevelopment For Macrodevelopment Experts. Presented to the Heartland Basic Economic Development Program, Kansas City, MO. June 17, 1990.

Katz, J. Formulating goals and strategies in the small, entrepreneurial firm (Discussant). 35th World Conference of the International Council For Small Business, Washington, DC, June 8, 1990.

Katz, J. Can academia truly help entrepreneurs? Symposium panelist at the Twenty-sixth Annual Meeting of the Midwest Business Administration Association, Chicago, IL, March 15, 1990.

Katz, J. New research directions in entrepreneurship. Paper presented at the Canadian Small Business Conference, Windsor, Ontario, November 3, 1989.

Katz, J. Endowed positions in entrepreneurship and related fields. Paper presented at the Annual Meeting of the US Association for Entrepreneurship, Cleveland, October, 1989.

Katz, J. The Institution and Infrastructure of Entrepreneurship: Implications for the AACSB's "New Frontier." 1989 Annual National Meeting, Academy of Management, Washington, DC, August, 1989.

Katz, J. New Ventures. 1989 Annual National Meeting, Academy of Management, Washington, DC, August, 1989. (Session Chair).

Katz, J. Gateway Model II Workshop: The Entrepreneurial Firm. Presented at the International Council For Small Business (ICSB) World Conference, Quebec City, Quebec, June 21, 1989.

Katz, J. Intentions, hurdles and start-ups: an analysis of entrepreneurial follow-through. Presented at the Babson Entrepreneurship Research Conference, St. Louis, MO, April 29, 1989.

Day, D. and Katz, J. Innovation and organizational hierarchy. Presented at the Babson Entrepreneurship Research Conference, St. Louis, MO, April 29, 1989.

Katz, J. Directed secondary analysis techniques: New Approaches In Entrepreneurial Research. Symposium presentation made to the Academy of Management, Los Angeles, CA, August, 1988.

MacMillan, I. and Katz, J. Idiosyncratic milieus as a research frame for entrepreneurship research. Symposium presentation made to the Academy of Management, Los Angeles, CA, August 1988.

Katz, J. (Discussant). Advances in entrepreneurship research: results of the Gateway meetings. Discussion of symposium presented at the Academy of Management meeting, Los Angeles, CA: August, 1988.

Katz, J. (Discussant). Panel: Information, Control, and Productivity in Small Business. Midwest Business Administration Association, 24th Annual Meeting, Chicago, IL, March 24, 1988.

Katz, J., I-cubed: Interface, integration and intelligence in statistical microcomputing. Presented at the 24th National Meeting of TIMS/ORSA, St. Louis, MO October 28, 1987.

Panel: Entrepreneurship attributes and characteristics (Discussant). Annual Meeting of the Academy of Management, New

Orleans, LA, August, 1987.

Symposium: Founding processes: Theoretical Convergences Across levels of analysis (Co-chair and Presenter). Annual Meeting of the Academy of Management, Chicago, IL, August, 1986.

Symposium: Time orientations and organizational development: Early stages and later transformations (Discussant). Annual Meeting of the Academy of Management, Chicago, IL, August, 1986.

Thoughtware in the MBA Classroom. Presented at the Annual Meeting of the Higher Education Management Institute, Coconut Grove, FL, February, 1986.

Hologrammic Theory: Implications for theory and research (Chair and Discussant).
Forty-sixth Annual Meeting of the Academy of Management, San Diego, CA, August, 1985.

Leading subsystems and personal experiences: Contrasts and consistencies in the operation of innovative small firms. Paper presented at the 1985 Babson College Entrepreneurship Research Conference, The Wharton School, Philadelphia, PA. April, 1985.

Potentials and Problems in the Statistical Analysis of Social Science Data on Microcomputers. Invited address at the Workshop on Microcomputer Issues, Interuniversity Consortium for Political and Social Research Summer Research Institute, Ann Arbor, MI, June and July 1983.

Organizational Formation: The case of Philadelphia's restaurants. Invited address to the Interdisciplinary Study Group on Work, University of Pennsylvania, May, 1983.

Skinning Cats and Its Implications for Research in the Social Sciences, Panel Presentation, Annenberg Foundation Conference on Issues in Communication Research, Temple University, Philadelphia, PA, March 1983.

Do kids really know what's going on? Invited address to the USDA Extension Evaluation Conference, USDA-University of Florida Extension Service, Gainesville, FL, July 1980.

Katz, J.A., School-hopping or reflections from (almost) making it through our profession's academic minefield. Presentation at the Eastern Academy of Management, Buffalo, NY, 1979.

Courses Taught

Department of Management and Decision Sciences, Saint Louis University:

- Management Theory and Practice (Undergraduate Level).
- Entrepreneurship (Undergraduate Level)
- New Venture Initiation (Graduate Level).
- Advanced Business Planning (Graduate & Undergraduate Level).
- Organizations: Structure Processes and Behavior (Graduate Level).
- Organizational Behavior (Doctoral Level)
- Research Techniques in Organizational Studies (Doctoral Level).
- Organizational Theory (Doctoral Level)
- Entrepreneurship for Nonbusiness Majors (Graduate & Undergraduate Level).
- Contemporary Supervision (Management Training Program).

Department of Management, Wharton School:

- Individual Behavior in Organizations (Doctoral Level).

Organizational Psychology (MBA and Undergraduate Levels).
Administration (MBA Level)
Advanced Study Projects in Entrepreneurship (MBA level)

Wharton Executive Education Program in Managing Technology and Innovation:
Organizational Responses to Technological Change - The Case of Information Processing. (Professional Level)

Center For Research On Transportation Management, Wharton School:
Human Resource Management Problems in Transportation Organizations. (Professional Level)

Department of Psychology, University of Michigan:
Seminar in Organizational Psychology (Graduate Level)

Department of Industrial and Operations Engineering, University of Michigan:
Administration for Engineers (Graduate Level)

Dissertation Committees

Abdullah Al-Owaidan, School of Business and Administration, Saint Louis University, graduated 1996 (chair).
Julie Beattie, School of Public Policy and Leadership, Saint Louis University, expected graduation 2004 (member).
Terrence Brown, School of Business, Rutgers, graduated 1996 - 1996 Heizer dissertation Award winner. (member)
Wai Ming Chan, International Graduate School of Management, University of South Australia, graduated 2003
(Outside reader).
Richard P. Green, School of Business and Administration, Saint Louis University, graduated 1999 (member).
Gregory N. P. Konz, SJ, School of Business and Administration, Saint Louis University, graduated 1999 (chair).
Kathy Lund Dean, School of Business and Administration, Saint Louis University, graduated 2001 (member).
Sol Elvira Perez Torres Lara, Graduate School of Business, ITESM (Monterrey, Mexico), graduated 2002 (member)
Jennifer Starr, Wharton School, University of Pennsylvania, graduated 1995. (member)
Pamela Williams, School of Business and Administration, Saint Louis University, graduated 2001 (chair).
Tamara Montag, Department of Psychology, Saint Louis University, degree expected 2011 (member).

Grants & Fund Raising

- 2010 Coleman Foundation grant in support of Coleman Professor of Entrepreneurship, \$160,846.
- 2010 Idea To Product funding – total raised \$12,000.
- 2010 Coleman Foundation grant in support of Coleman Fellows, \$8,000.
- 2010 Kauffman Foundation grant for 2008-2010 Gateways Entrepreneurship Research Conference, \$16,000.
- 2009 Billiken Angel Network – funds raised for the Entrepreneurship Program, \$37,500.
- 2009 Coleman Foundation grant in support of Coleman Chair in Entrepreneurship, \$84,000.
- 2009 Coleman Foundation program grant in support of Coleman Chair in Entrepreneurship, \$21,000.
- 2009 Idea To Product funding – total raised \$15,000.
- 2009 Coleman Foundation grant in support of Coleman Fellows, \$21,000.
- 2008 Coleman Foundation program grant in support of Coleman Chair in Entrepreneurship, \$43,000.
- 2008 Idea To Product funding – total raised \$36,000.
- 2008 Kauffman Foundation grant for 2008-2010 Gateways Entrepreneurship Research Conference, \$66,000.
- 2007 Coleman Foundation program grant in support of Coleman Chair in Entrepreneurship, \$83,628.
- 2007 Idea To Product funding – total raised \$32,000.
- 2007 Kauffman Foundation grant for 2007 Gateways Entrepreneurship Research Conference, \$20,000.
- 2006 Coleman Foundation grant in support of Coleman Chair in Entrepreneurship, \$77,000.
- 2006 Idea To Product funding – total raised \$33,000.
- 2006 Kauffman Foundation grant for 2005 Gateways Entrepreneurship Research Conference, \$19,000.
- 2005 Coleman Foundation grant in support of Coleman Chair in Entrepreneurship, \$70,080.
- 2005 Kauffman Foundation grant for 2005 Gateways Entrepreneurship Research Conference, \$16,000.
- 2004 Coleman Foundation CEAE program grant, \$36,230.
- 2002 Principal Investigator, Cross-Sector Partnerships for Capacity Building. Funded by the GE Foundation, with research done under contract for The Beacon Project. The research consortium includes Deloitte & Touche, MIT/Sloan School of Management, Isoph, eCollege, Center for Nonprofit Leadership & Management at Arizona State University, and The Beacon Project.
- 2002 SME Training for BDS Specialists: Developed modules on e-commerce, SME accounting, and market research

for

- The International Labor Organization (ILO) training programme, Turin, Italy.
- 2000 SME and the Internet: Developing two chapters for the *World Employment Report - 2001* of the International Labor Organization (ILO). Geneva.
- 2000 Developing an entrepreneurship major for the University of Osijek (Croatia). Open Society Institute, Soros Foundation, New York.
- 1999 Internet Use Among SMEs. National Federation of Independent Business, Washington.
- 1999 Update of the List of Endowed Positions in Entrepreneurship and Related Fields. The Center for Entrepreneurial Leadership of the Ewing Marion Kauffman Foundation, The Coleman Foundation, The University of Colorado and the Entrepreneurship and Small Business Research Institute (Stockholm).
- 1997 Using the Internet to deliver Consulting to SMEs Worldwide. Open Society Institute, New York.
- 1998 Postsecondary Entrepreneurship Education in the United States: History, Trends, and Reflections. OECD, Brussels.
- 1998 Endowed Positions in Entrepreneurship and Related Fields in the Eastern Hemisphere. ESBRI - The Entrepreneurship and Small Business Research Institute, University of Stockholm. (Joint Venture with SLU).
- 1996 Cross-National Analysis of Entrepreneurial Values. Beaumont Faculty Development Fund, Saint Louis University and School of Business and Administration Summer Grant Program.
- 1995- Present Entrepreneurship Research Consortium Fellowship, Research Institute for Small Business.
- 1994- Entrepreneurial Development Opportunities in the West Bank and Gaza Strip: Analysis and Policy Present Recommendations, in collaboration with the Jerusalem Institute for Israel Studies and DATA: Studies and Consultation, Bethlehem. Funded by the Revson Foundation.

Related papers and presentations:

Hazboun, S., Toren, B. and Katz, J.A. (1995). Possibilities for industrial and entrepreneurial development in the West Bank and Gaza Strip: Final Report of Pilot Stage. Jerusalem: JIIS and Bethlehem: Data Studies and Consultation.

Toren, B., Hazboun, S. and Katz, J.A. (1995). Demographics of entrepreneurial development in the WB&GS. Working Paper: Jerusalem: JIIS and Bethlehem: Data Studies and Consultation. [Paper accepted for presentation at the 1996 Global Conference on Small & Medium Industry & Business (GLOCOSM), Bangalore, India].

Katz, J.A., Hazboun, S. and Toren, B. (1995). Palestinian manufacturers: age of firm, individual vs. family ownership and implications for policy. Working paper: Jefferson Smurfit Center for Entrepreneurial Studies and J.A. Katz and Associates, St. Louis, MO.

Hazboun, S., Toren, B. and Katz, J.A. (1994). Possibilities for industrial and entrepreneurial development in the West Bank and Gaza Strip: Interim Report to Pilot Survey. Jerusalem: JIIS and Bethlehem: Data Studies and Consultation.

Katz, J.A., Hazboun, S. and Toren, B. (1995). Palestinian manufacturers: age of firm, individual vs. family ownership and implications for policy. Presented at the 1995 Family Firm Institute National Convention, St. Louis, MO, October 13, 1995.

1990- Training for Self-Employed Professionals. Funded by the Entrepreneurship Division of the Academy of
1991 Management, the Jefferson Smurfit Center for Entrepreneurial Studies and the Department of Management and Decision Sciences at Saint Louis University.

Related papers and presentations:

Katz, J.A. (1995). Managing practitioners in the entrepreneurship class. *Simulation & Gaming*, September, 26 (3), 361-375.

Katz, J.A. (1993). PEP THEORY: Professor, Entrepreneurs, and Practitioners. Establishing and maintaining relationships with practitioners/entrepreneurs. Jefferson Smurfit Center for Entrepreneurial Studies Working Paper.

Katz, J.A. (1991). Educating entrepreneurial professionals: identification of the critical market. *Journal of Private Enterprise*, 7 (1), 105-120.

Katz, J.A. (1991). Entrepreneurship education for the professions: identification of critical issues. Jefferson Smurfit Center for Entrepreneurial Studies Working Paper.

Katz, J.A. Establishing and maintaining relationships with practitioners/entrepreneurs (Panel). New & Junior Faculty Consortium, Entrepreneurship Division, Academy of Management National Meeting, Atlanta, August 8, 1993.

Katz, J.A. Strategies for utilizing entrepreneurs in the classroom. Babson Entrepreneurship Research Conference Doctoral Consortium. Houston, March 27, 1993.

Katz J.A. and Carlock, R. Noncase alternatives to entrepreneurship education. Presentation to the 1992 REFLECT Program, Price-Babson Fellows Program in Entrepreneurship Education. Wellesley, MA, May 1992.

Katz, J. Educating entrepreneurial professionals: identification of the critical market. Presented at the National Convention of the Association for Private Enterprise Education, Nashville, TN, April 8, 1991.

Katz, J. Can academia truly help entrepreneurs? Symposium panelist at the Twenty-sixth Annual Meeting of the Midwest Business Administration Association, Chicago, IL, March 15, 1990.

1982- Principal Investigator, Philadelphia Restaurant Study. Funded by the Small Business Administration,
1987 Wharton Entrepreneurial Center, Department of Management, the Wharton Real Estate Center and Word Systems Inc.

Related papers and presentations:

Leading subsystems and personal experiences: Contrasts and consistencies in the operation of innovative small firms. Paper presented at the 1985 Babson College Entrepreneurship Research Conference, The Wharton School, Philadelphia, PA. April, 1985.

Katz, J.A. Entry strategies of the self-employed: individual level characteristics and organizational outcomes. Frontiers in Entrepreneurial Research, 1984.

Katz, J.A. Reassessing the renaissance: Philadelphia's restaurants and restaurateurs. Philadelphia: Pennsylvania SBDC, Wharton Entrepreneurial Center, University of Pennsylvania, 1983.

Related Media Reports:

Katz, J.A. Organizational Formation: The case of Philadelphia's restaurants. Invited address to the Interdisciplinary Study Group on Work, University of Pennsylvania, May, 1983.

Anonymous (1983). Study evaluates Center City restaurants. *The Server*, December, p. 21, 27.

Anonymous (1983). Wharton prepares recipe for success. *Wharton Alumni Magazine*, Summer, p. 14-15.

Lin, J. (1984). Restaurants look to the suburbs. *The Philadelphia Inquirer*, June 17, p. 15-A.

In-business Staff (1985). Psst! Wanna own a restaurant? *In-business*, March-April, p. 24-27.

Orenstein, S. (1985). Functional and whimsical: a new wave in food. *Philadelphia Business Journal*, August 19-25, p.13.

Kantrowitz, B. and Witherspoon, D. (1986). Don't play with your food: fine restaurants get a new kind of customer - kids. *Newsweek*, October 6, p. 64.

Stevens, W.K. (1986). From A to B and more. *The New York Times*, May 21, p. C6.

1984- Principal Investigator, Microcomputer Approaches To Low-Barrier-To-Entry Survey Research. Funded
1987 by IBM through a grant to the University of Pennsylvania's Project Threshold.

Related papers and presentations:

Katz, J. Directed secondary analysis techniques: New Approaches In Entrepreneurial Research. Symposium presentation made to the Academy of Management, Los Angeles, CA, August, 1988.

Katz, J., I-cubed: Interface, integration and intelligence in statistical microcomputing. Presented at the 24th National Meeting of TIMS/ORSA, St. Louis, MO October 28, 1987.

Katz, J. Playing at innovation in the computer revolution. In M. Frese, E. Ulich and W. Dzida (Eds.) Psychological issues of human-computer interaction in the work place. Amsterdam: North-Holland, 1987.

Katz, J.A. Statistical analysis on microcomputers, Interuniversity Consortium for Political and Social Research (ICPSR) Micronews, 1(1), October, 1983.

Katz, J.A. Potentials and Problems in the Statistical Analysis of Social Science Data on Microcomputers. Invited address, Workshop on Microcomputer Issues, Interuniversity Consortium for Political and Social Research Summer Research Institute, Ann Arbor, MI, June -July 1983.

Service

Advice on entrepreneurship, general management, and research methodology provided pro bono to the Missouri state Department of Economic Development, Missouri Venture Forum, University of Colorado entrepreneurship program, Saint Louis University Technology Transfer Office, Idaho State Board of Education, the "Missouri's Hands" Artisan Support Organization, Professor Alan Weinberger of Saint Louis University's Law School, Dr. Ruth Murray of Saint Louis University's School of Nursing, the Business and Medicine Panel of Saint Louis University Medical School, Alpha Kappa Psi - Delta Sigma Chapter Business Fraternity, Alpha Delta Pi Sorority, Center for American Archeology, American Education Foundation, Blackburn College, Benedictine College, John Carroll University, the University of Houston, the University of New Orleans, Kellogg School of Management at Northwestern University, California State Cooperative Extension Service.

Saint Louis University service includes: Pius Library Redesign Advisory Committee (member, 2010-present); Presidents Research Committee (member, 2009-present); Bright Ideas Grants Committee (member, 2008-present); Member, Pius Library Reference Librarian Search Committee (2010); JCSB Research & Sabbatical Committee (member, 2005-2009, interim appointment 2009-2010; chair, 2007-2008), JCSB Endowed Chairs Program Committee (2007-present), University Web Council, 2000-2007; University representative, RCGA Taskforce on technology-based employment, 1998-2004; Departmental Liaison to Pius Library, 1995-present; Member, University Research Award Committee, 1998-2002; B&A Outcome Assessment Committee, 1998-2002; Member, Ad Hoc Research Publication Ranking Committee, 1998-2001; Member, E-Commerce Faculty Group, 1999-present; Member, Computer Science Curriculum Committee, 1995-1996; Member, University Computer Curriculum Revision Committee, 1995-1996; Member, School Advanced Technology Committee, 1995-2000; Member, Management Department Chair Search Committee, School of Business and Administration, 1994-1995; Member, PhD Curriculum Review Committee, 1993-1999; Member, Board of Advisors, Family Firm Forum, 1994-1996; Member Dean's Computer Advisory Panel, 1993-2002; Saint Louis University, NCA Accreditation *ad hoc* Committee on Mission, 1990-1992; Acting Director, Jefferson Smurfit Center for Entrepreneurial Studies, 1992; School Computer Committee, 1987-1993; Coordinator of Working Paper Series, 1988-present, Chair *ad hoc* Student Outcome Assessment Committee, 1991-1992;

Academy of Management service includes: [Academy-wide] Governor, 2000-2003; Chair, Divisions and Interest Group Relations Committee, 2002-3; Chair elect, Long Range Planning Committee, Academy of Management Board of Governors, 2000 (Chair 2001); Founding member, Doctoral Student Liaison Committee, 2001-present; Co-chair, Academy Mentoring Committee, 1998-2000; Member, Academy of Management Council, 1999-2003; Member, Doctoral Education Curriculum Taskforce, 1998-present; [Entrepreneurship Division] Founding member, Division Continuity Council (2008-present); Member, Division Web Communications Committee, 2007-present; Author, Divisional Accreditation Self-study, 1996-1998, 2003, *Consigliere*, 2007; Entrepreneurship Division Webmaster, 1995-1997; Past Division Chair, 1992-1993; Entrepreneurship Division Chair, 1991-1992; Chair-Elect, 1990-1991; Program Chair, 1989-1990; Author, Divisional Accreditation Self-study, 1991; Editor, Teaching monograph, 1992-1994; Innovation Committee, 1993-1997; Judge, Best Paper Award Committee, 1993, 1994; Judge, Best Small/Independent Business Dissertation Award Committee, 1994, 1997; Judge, Heizer Dissertation Award Committee, 1993, 1994, 1997; Judge, Advocate Award Committee, 1997; Coordinator, 1991 and 1996 Heizer Doctoral Dissertation Award Program; coordinator, NFIB Best Dissertation Award, 1996; Academy of Management Liaison To Babson Doctoral Consortium, 1992-1993; Director, New Faculty Workshop, 1990; Eastern Regional Liaison, Entrepreneurship Interest Group, 1986.

Speaker, New Doctoral Student Consortium, Academy of Management, August 6, 2010.

Judge, Graduate Dietetics Business Proposals, Doisy School, Saint Louis University, December 6, 2010.

Judge, Global Student Entrepreneur USA Finals, Chicago IL, November 5, 2010.

Judge, CEO Chapter Awards Program, Collegiate Entrepreneurs Organization, Chicago, November 6, 2010.

Judge, Graduate Dietetics Business Proposals, Doisy School, Saint Louis University, November 30, 2009.

Judge, ITEN Investor Presentations, St. Louis, MO, November 11, 2009.

Judge, Global Student Entrepreneur USA Finals, Chicago IL, October 23, 2009.

Judge, CEO Chapter Awards Program, Collegiate Entrepreneurs Organization, Chicago, October, 2009.

Speaker, New Doctoral Student Consortium, Academy of Management, August 7, 2009.

Judge, Business Plan Competition, National Institute for Youth Entrepreneurship, St. Louis, MO February 27, 2009.

Presenter and Administrative Staff, Experiential Classroom VIII, Syracuse University, September 13-15, 2007.

SLU representative (2007) and Board member (2008-present), Innovate St. Louis Venture Mentoring Service, St. Louis MO, 2007-present.

Presentation, "Business Plan Your Way To Success," St. Louis Chapter of ASME, Parks College of Engineering, September 29, 2006.

Presenter and Administrative Staff, Experiential Classroom VII, Syracuse University, September 21-24, 2006.

Presentation and session chair: Entrepreneurship for Allied Health Professionals. Saint Louis University, Doisy School of Allied Health Sciences, January 7, 2005.

Presentation: Hunting for jobs. Alpha Kappa Psi. November 16, 2004.

Presentation: Entrepreneurship for MDs. Family and Community Medicine Departmental Seminar. Saint Louis University, October 6, 2004.

Presentation on "Opportunities for Involvement in Entrepreneurship", MBA Orientation, August 17, 2004.

Presentation on "Writing for Publication", Graduate Assistance Training, Saint Louis University, 2000-2004.

Presentation on "How to ace a case", Full-time MBA Orientation, Saint Louis University, 2000-2002, 2004.

World Wide Web Training provided to School of Business and Administration, and Pius XII Memorial Library, Saint Louis University, 1996.

US Department of Agriculture, Small Business Innovation Research Proposal Reviewer, 1993-present. National Review Team Member, 1996-1997.

International Council for Small Business, Senior Vice-president for Publications and Research, 1995- 1997. Member of the Board of Directors, 1993-1997 ; Vice President for Publications and Research, International Council for Small Business, 1989-1993.

St. Louis Small Business Development Center, Member of Advisory Board, 1994-1997; State Headquarters Associate Director for Research, 1988-1989; Associate Director, St. Louis Office, 1987-1988; Co-director, St. Louis Small

Business of the Year Competition, 1989; Facilitator, "Tomorrow's Entrepreneurs Today" program of the U.S. Small Business Administration and Saint Louis University, 1988.

Evaluator, U.S. Department of Agriculture, Small Business Innovation Research Grant Program, 1995, 1996.

Utah State University, University Faculty Research Grant Program Evaluator, 1995, 1996.

Member, Education and Publications Committee, National Venture Capital Association, 1993 - 1995.

Judge, New York University Best Entrepreneurship Paper Competition, 1993, 1994, 1995.

Member, Missouri Statewide Task Force On Home Based Businesses, 1992-1994.

Judge, Blue Chip Enterprise Initiative, 1991-1996.

Reviewer, EMC International Business Plan Competition, 1991, 1992, 1993.

Co-organizer, 1989 Babson Entrepreneurship Research Conference.

Chair, Entrepreneurship Doctoral Consortium, 1989.

University Representative, IBM Academic Information Systems' University AEP Conference, Alexandria, VA., 1985.

School Representative, EDUCOM Computer Literacy Project, Implementation Task Force, 1983-1987.

Wharton School, Computer Committee, member (1982-1986), Department of Management, Doctoral Present Admissions Committee (1982-1984), Curriculum subcommittee (1983-1984), Faculty Recruitment (1982-1983), Evening School Committee, member (1983-1984).

Technical Review Panel, Extension Evaluation Project, Office of the Secretary, U.S. Department of Agriculture, 1978-1980.

Regional Review Panel, Massachusetts Department of Mental Health, 1976-1977.

Study Group On Interdisciplinary Research, NSF-Memphis State University, 1974-1976.

Mayor's Community Relations Commission, Memphis, 1973-1976.

Competitive Appointments and Awards:

2010 Saint Louis University's Entrepreneurship Program identified as one of five "Schools for Entrepreneurs" by *Fortune Magazine* (March).

2010 *USNews* ranked Saint Louis University's Entrepreneurship Program 21st (MBA).

2010 EntrepreneurEDU.com identified Saint Louis University's Entrepreneurship Program as one of 21 model undergraduate entrepreneurship programs.

2009 *USNews* ranked Saint Louis University's Entrepreneurship Program 16th (undergraduate).

- 2009 *Entrepreneur/Princeton Review* awarded Saint Louis University's Entrepreneurship Program an "Honorable Mention" for entrepreneurship education overall (along with Harvard, Stanford, Wharton and MIT).
- 2008 *USNews* ranked Saint Louis University's Entrepreneurship Program 27th (undergraduate).
- 2008 *Entrepreneur/Princeton Review* awarded Saint Louis University's Entrepreneurship Program an "Honorable Mention" for entrepreneurship education overall (along with Harvard, Stanford, Wharton and MIT).
- 2005 Recipient, The Thomas M. Knapp SJ Memorial Faculty Member of the Year Award, John Cook School of Business Alumni Association.
- 2005 *Entrepreneur/Princeton Review* awarded Saint Louis University's Entrepreneurship Program a "Top Tier Regional" ranking.
- 2004 *USNews* ranked Saint Louis University's Entrepreneurship Program 24th (MBA).
- 2004 *Entrepreneur* ranked Saint Louis University's Entrepreneurship Program 3rd for regional schools (based on program directors and faculty) and 2nd (based on student evaluations).
- 2004 Elected Fellow, the US Association for Small Business and Entrepreneurship.
- 2003 The 2003 paper Virtual Instant Global Entrepreneurship: Cybermediation for Born International Service Firms by Katz, Jerome A. Katz, Scott R. and Omar Khan (*Journal of International Entrepreneurship*, 1, 43-57) was reprinted in Leo Paul Dana, Editor, (2003). *Handbook of International Entrepreneurship*, Cheltenham, UK: Edward Elgar.
- 2003 *USNews* ranked Saint Louis University's Entrepreneurship Program 17th (undergraduate).
- 2003 *Entrepreneur* ranked Saint Louis University's Entrepreneurship Program 3rd for regional schools (based on program directors and faculty).
- 2002 The papers "The dynamics of organizational emergence: a contemporary group formation perspective" . *Entrepreneurship: Theory and Practice*, 1993, 17 (2), 97-102, and "Properties of emerging organizations". *Academy of Management Review*, 1988, 13(3), 429-441, were reprinted in Scott Shane, Editor, (2002). *The Foundations of Entrepreneurship*, Cheltenham, UK: Edward Elgar.
- 2002 eWeb included in Britain's national Social Science Information Gateway. (www.sosig.ac.uk)
- 2002 Appointed Expert Pool Nominator, Baylor University's *Greatest Entrepreneurs and Businesspersons* Hall of Fame.
- 2001 The paper "Modeling entrepreneurial career progressions: concepts and considerations," *Entrepreneurship: Theory and Practice*. Winter 1994, 19 (2), 23-40 was reprinted in Paul Westhead and Mike Wright, Editors, (2001). *Advances in Entrepreneurship*. Cheltenham, UK: Edward Elgar.
- 2001 *USNews* ranked Saint Louis University's Entrepreneurship Program 16th (undergraduate).
- 2001 *Success* ranked Saint Louis University's Entrepreneurship Program 27th overall.
- 2000- Present Member of US Expert Panel, Global Entrepreneurship Monitor. London Business School and Babson College.

- 2000 Lifetime Mentorship Award, Entrepreneurship Division, Academy of Management.
- 2000 Elected to the Board of Governors of the Academy of Management.
- 2000 Entrepreneurship program identified as one of the top 30 in the US by *US News & World Report*.
- 1999 Awards for eWeb included: Site of the Month for Smallbizplanet.com / sbfocus.com; Top 200 Websites for Business by Illustra Research and the Digital Media Research Centre at the University of Sussex; About.Com Favorite Sites of 1999 in Entrepreneurship <http://entrepreneurs.about.com/library/weekly/aa010200.htm>
- 1999 Entrepreneurship program identified as one of the top 30 in the US by *US News & World Report*.
- 1999 Entrepreneurship program identified as number 6 in the US by *Success* magazine.
- 1998 Graduate Student Association Outstanding Mentorship Award, Saint Louis University.
- 1998 eWeb given 5-star rating by Anbar Electronic Resources.
- 1998 Entrepreneurship program identified as one of the top 25 in the US by *US News & World Report*.
- 1997 eWeb given "Best of Class" Rating by Studyweb for Entrepreneurship (www.studyweb.com).
- 1997- Present Appointed a Nominator, International Award for Entrepreneurship and Small Business Research, Swedish Foundation for Small Business Reseach and the Swedish National Board for Industrial and Technical Development. (This is the equivalent of the Nobel prize, but specific to entrepreneurship – www.fsf.se/intaward.html.)
- 1997 LeVan Award for Interdisciplinary Contributions to Family Business. Awarded by the Family Firm Institute and the LeVan Companies.
- 1997 Award of Excellence, NASDAQ-San Diego State University International Student Business Plan Competition.
- 1997 Academy of Management Grand Prize for Divisional Innovation, "AACSB Liaison Committee," and "Adjunct and New Instructor's Guide To Teaching Entrepreneurship."
- 1996 & 1997 Entrepreneurship program identified as one of the top 25 in the US by *Success* Magazine.
- 1997 eWeb included in Argus Clearinghouse - one of six sites. (<http://www.clearinghouse.net>)
- 1997 eWeb included in SBA Online - one of five sites. (<http://www.sbaonline.sba.gov>)
- 1997 eWeb included in ERIC's CELCEE (Center for Entrepreneurial Leadership / Center for Entrepreneurship Education), one of eleven sites. (<http://www.celcee.org>)
- 1997 "Endowed positions and the infrastructure of entrepreneurship: 1992 updates to prior research" included in the ERIC Clearinghouse for Community Colleges.
- 1997 Departmental nominee for Burlington Northern Excellence in Teaching Award.

- 1996 Beaumont Faculty Research Competition Award, Saint Louis University.
- 1996 School of Business Summer Faculty Research Award, Saint Louis University.
- 1996 Academy of Management Grand Prize for Divisional Innovation, "Division Grant and Grant-Writing Manual" (developed and edited by Jerome Katz, authored by John O'del)
- 1996 "Top 5" Paper Award, *Small Business Forum*, for Brush, C. G. and Katz, J.A. (1995). This study raises important questions. *Small Business Forum*, Spring, 13 (1), 82-84.
- 1996 Summer Research Senior Grant Award, Saint Louis University.
- 1995 One of 16 "Top Small Business Researchers" identified by *Inc.* Magazine. June 1995.
- 1995 Academy of Management Entrepreneurship Division Outstanding Contribution Award (Only the second time awarded since 1979).
- 1995 First Place Winner, Best Social Science / Humanities Gopher, "Best of the INTERNET" Award, Australian National University (for EGOPHER: The Slu Entrepreneurship Gopher).
- 1995 Visiting Scholar, Horace Rackham School of Graduate Studies, University of Michigan
- 1995 Academy of Management Grand Prize for Divisional Innovation, "Promoting National Meeting Attendance Through Preconference Activities".
- 1995 Co-recipient, Model Entrepreneurship Program Award, US Association for Entrepreneurship and Small Business.
- 1994 U.S. Small Business Administration, Region VII Small Business Institute Best Undergraduate Case Award. (Case advisor)
- 1994 Coleman Entrepreneurship Education Paper Excellence Award, Entrepreneurship Division, Academy of Management, for the paper "Innovations in teaching entrepreneurship."
- 1994 Academy of Management Grand Prize for Divisional Innovation, "A Self-Study of the Academic Infrastructure of the Field of Entrepreneurship".
- 1994 Certificate of Appreciation, Entrepreneurship Division, Academy of Management, for Developing and editing "The Adjunct and New Instructor's Guide to Entrepreneurship."
- 1994 Certificate of Achievement, International Council for Small Business, for the Special Issue of *Simulation & Gaming*, "Simulation and experiential learning in entrepreneurship education."
- 1993 Presidential Research Scholar Award, Saint Louis University
- 1993 Visiting Scholar, Horace Rackham School of Graduate Studies, University of Michigan
- 1992 Outstanding Service Award, Board of Governors, Academy of Management

- 1992 Faculty Distinguished Research Fellow Award, School of Business and Administration, Saint Louis University
- 1992 Award of Merit, Entrepreneurship Division, Academy of Management
- 1992 Recipient of the 1992 Edwin Appel Award For Entrepreneurship Education. Sponsored by the Price Institute of New York and Babson College.
- 1992 Faculty Fellow, Beta Gamma Sigma
- 1991 Saint Louis University Competitive Research Grant Award.
- 1990- Price Babson Fellowship For Entrepreneurship Education, Babson College, Wellesley, MA.
- 1990 Award Winner, Beaumont Faculty Development Fund Competition, Saint Louis University.
- 1990 Award Winner, Summer Research Grant Competition, School of Business and Administration, Saint Louis University.
- 1989 Academy of Management *Review* Theory Development Workshop
- 1987- Invitee, USC Conference on Entrepreneurship.
- 1988- Invitee, Entrepreneurship Senior Scholar Group.
- 1989 Award Winner, Beaumont Faculty Development Fund Competition, Saint Louis University.
- 1989 Award Winner, Summer Research Grant Competition, School of Business and Administration, Saint Louis University.
- 1988 Award Winner, Beaumont Faculty Development Fund Competition, Saint Louis University.
- 1988 Award Winner, Summer Research Grant Competition, School of Business and Administration, Saint Louis University.
- 1988 Appointed Graduate Faculty, Saint Louis University
- 1988 Appointed Affiliated Faculty, Department of Psychology, Saint Louis University
- 1987 Research Assistance Competition Award, Department of Management, The Wharton School.
- 1986 Management of Information Systems Summer Research Grant Award, IBM/The Wharton School.
- 1986 Research Grant Award, Wharton Real Estate Center.
- 1984 Dean's Fund Research Grant Award, Wharton School.
- 1984 Organization and Management Theory Junior Faculty Workshop, Academy of Management.
- 1979 Organizational Behavior Consortium, Academy of Management.
- 1978 Student Coordinator, Organizational Psychology Program, University of Michigan.

Directory Listings

Who's Who in American Education;
Who's Who of Emerging Leaders;
Who's Who in the Midwest

Partial List of Prior Consulting Clients

BASF Wyandotte Corporation
BSI Constructors, Inc.
City of Memphis (Tennessee)
Consumers Food Systems, Inc.
International Labor Organization
Missouri Small Business Development Centers
National Federation of Independent Businesses
Retail Clerks Union

Reuben H. Donnelly, Inc.
Soros Foundation / Opens Society Institute
Southwestern Bell Telephone
Strategic Management Group (SMG)
Tennessee Research Associates
Texas Small Business Development Centers
The Trane Company
U.S. Department of Agriculture

Advisory Board Memberships and Directorships

The Beacon Project, Council of Endowed Chairs, eTab, eePulse, Vivid Sky, InnovateVMS, National Institute for Youth Entrepreneurship, Journal of Small Business Management.

Memberships

Academy of Management
Angel Capital Association
Beta Gamma Sigma

International Council for Small Business
Missouri Venture Forum
United States Association for Small Business and Entrepreneurship

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