Curriculum Vitae



Dr. NITISH SINGH Professor The Boeing Institute of International Business St. Louis University, USA Ph.: 314-977-7604

E-Mail: singhn2@slu.edu www.professornitishsingh.org St Louis MO 63110, USA

Ph.D. International Business & Marketing

St. Louis University, U.S.A (2003)

MA & MBA University of South Wales-U.K (1997),

Pune University-India (1995)

Certifications Texas-Tech Univ. Cert in SEM-MPLUS

GRI Cert. in Sustainability Reporting

Positions Held

Professor (Tenured) International Business (Current)

Program Founder: Certificate in Corp. Ethics & Compliance Mgt.

& Cert in Web Globalization. Saint Louis University

Director Program Innovations: John Cook School of Business

(2012-2014)

Scholar Member: Center for Sustainability, Saint Louis University

2012-2017).

Marketing Professor (Tenured)California State University Chico

(2003-2007)

Expertise

Global Strategy, Global E-business, International

Marketing, Ethics & Compliance, Corporate Responsibility

& Environmental Sustainability

Research Achievements

- **Publications: 80** publications
- **♣ Quality: 20** pubs in *Top* Journals like *JIBS*, *JBR*, *JIM*
- Productivity: Avg. 4 Journal papers per year
- Impact: Citation Count >3500
- Recognition: 2 Research Excellence Awards
- **♣ Developed**: Arabic Web Localization Software
- **Scholarly Books: 4** books.
- **Presentations:** 86 conference presentations
- Reviewer Recognition: Top 10 reviewers by IMR
- **↓ Invited Guest Editor**: IMR, JECR, DATABASE, IJBE
- **Ass. Editor:** JECR & Edit. Rev. Board of JBR & IMR.
- **Early Tenure:** St Louis Univ. & Cal State Univ. Chico

Teaching Achievements

- **Quality:** Avg. Teaching Evaluation in **90**th Percentile
- **Recognition:** Teaching, Faculty & Service Excellence Awards
- Impact: >30 student papers published/presented at conf.
- **Courses Taught:** About 30 unique courses taught
- Online Courses: developed in Localization, Localization Project Mgt., Web Globalization, and Ethics & Compliance
- Hybrid Courses: in Ethics of Wrong Doing, Localization, International E-Business, Global Digital Media Marketing
- ➡ Teaching Expertise: Global Strategy, Digital Media, Ethics, Compliance, Global e-business, Localization, International Mktg., Sustainability Reporting, CSR & Ph.D. courses with focus on Int. business theory, Ethics, CSR, and Research Methods.

Program Innovations & Outreach

- > Developed 130-hour Online Certificate in Corporate Ethics and Compliance Management. (2012-2014 & 2018)
- Software Developed: through Qatar Foundation "Arabic Web Localization Automation Tool" copyrighted 2016
- Developed & directed a unique MBA experiential blended course, "Reclaiming the Human Spirit: Prison Experience & Learning from White Collar Offenders" 2013. BizEd Magazine featured it in July/August 2014 Issue.
- Developed, 110 hours Online Executive Certificate in Web Globalization Management.
- During Tenure at California State University Chico, I developed hybrid Localization Certification Program & Localization Project Management program. Programs implemented: USA, France, Germany, & Canada. 2005-2011.

Grants & Fundraising for Universities

\$500,000: (Lead PI)	\$150,000: (Lead PI)	\$20,000: (Lead PI)	\$50,000 (Lead PI)	> \$500,000
US. Dept. of Education	Qatar Foundation	LMI Grant. 2013. For:	Approx. Grant funds	Funds Raising &
Grant & Matching	App. (2012-2015). For	Assessing	from various internal	Revenues from
funds. App. (2006-	Arabic Localization	Sustainability	university grants at	Executive Education
2008). For	Automation Tool	Reporting metrics at	CSU and St Louis	programs I lead at St
Int. Bus. Education	Development	US Federal Agencies.	University.	Louis Univ. & CSU
				Chico

Administrative & Grant Experience

- 1. **Grant Administrator & PI:** for US Dept. of Education BIE Grant (2006-2008) and Qatar National Research Foundation's highly Competitive Int. Grant (2012-2015). Grant reporting, coordination, budgeting, and research.
- 2. **Grant Auditor**: Served as Grant Auditor for US Dept of Education BIE grant at University of Nevada LV. 2011-2012
- 3. **Grant & Award Reviewer**: Reviewed Grant proposals for Louisiana Board of Regents (2019). Grant Reviewer for US Dept of Education BIE grant 2010. Judge for American Subcontractor Association National Ethics Award (2013-2017)
- 4. **President**: Founder and President of IntegTree LLC specializing in Digital Media, Compliance and Ethics Consulting.
- 5. Conference Organizer: Co-organized Brand2Global Conference in London and Silicon Valley 2013-2018
- 6. **Director Program Innovations:** St Louis University: Proposed and got approved Dual MBA/Master in Sustainability Degree, Proposed a New Executive DBA program and Global Immersion Courses. (2012-2014)
- 7. Interim Director: Emerson Ethics Center: St Louis Univ.: Under my leadership, I did \$45,000 in fund raising, Developed, marketed and taught 130 Hours of Online Certificate in Ethics & Compliance. The Certificate generated more than \$150,000 during my short tenure. Implemented school wide Ethics across Curriculum Initiative. (2012)
- 8. **Scholar Member Center for Sustainability**: Principal Organizer, in collaboration with GRI, Global Reporting Initiative's first U.S. Sustainability Reporting Conference. Conference attracted more than 200 delegates. Also organized GRI Certification in sustainability reporting. (2011-onwards).

Scholarly Books¹

- 1. Nitish Singh and Tom Bussen (2015) *Compliance Management:* A How to Guide for Executives, Lawyers, and Other Compliance Professionals. *Praeger Publishing*.
- 2. Nitish Singh (2012) *Localization Strategies for Global E-Business*. Cambridge University Press.
- 3. Nitish Singh and Arun Periera (2011). *The Culturally Customized Web Site*: Customizing Web Sites for the Global Marketplace. *Routledge; 1 edition (December 7, 2011)*. Highly Recommended by ChoiceReviews.Online,
- 4. M. Shareef, Y.K Dwivedi, MD Williams, Nitish Singh. (2009) *Proliferation of the Internet Economy*: E-Commerce for the Global Adoption, Resistance and Cultural Evolution. *Published by Idea Group*.

Publications

Diamond Journals

- 1. C. Harmeling P. Magnusson and Nitish Singh (2015), "Beyond Anger: A Deeper Look at Consumer Animosity," *Journal of International Business Studies* (JIBS), Volume 46, Issue 6, 676-693.
- 2. Nitish Singh and S. Kundu (2002), "Explaining the Growth of E-Commerce Corporations: An Extension of Eclectic Paradigm." *Journal of International Business studies* (JIBS) December, 679-697.

Gold Journals

- 3. Benmamoun, M, Singh, N, Sobh, R (2019), "Targeting Arab E-Consumers: Localizing E-Commerce Preferences and Expectations," *Journal of Advertising Research*, Forthcoming
- 4. Johnson. C, Bauer. B, Singh. N (2019), "Exploring Flow in the Mobile Interface Context," *Journal of Retailing and Consumer Services*, Forthcoming
- 5. N. Singh, W. Chun S. Kim J. Park and F. Tigre (2017), "Strategic Insights into Localizing Web Communications: Evidence from South Korea" *The DATA BASE* for Advances in Information Systems, 48(3), 69-82
- 6. K. Lehnert, Y. Park, N. Singh (2015), "Research Note & Review of the Empirical Ethical Decision-Making Literature Boundary Conditions & Extensions, **Journal of Business Ethics**, June, Volume 129, Issue 1, pp 195-219
- 7. N. Singh (2015) "Commentary What's behind the price tag: understanding cost transparency?", *European Journal of Marketing*, Vol. 49 lss: 11/12, pp.1987 1991

¹ Scholarly Books that have been based on my research data such as empirical data, interviews, cases, conceptual ideas and insights.

- 8. B. Bartikowski, N. Singh (2014), "Should all firms adapt websites to international audiences?," *Journal of Business Research*, Volume 67, Issue 3, 246–252
- 9. N. Singh, J. Park, M. Kalliny (2013), "A Framework to Localize Business to Business Web Sites," *The Data Base* for Advances in Information Systems, Volume 44, issue 1, 56-77
- 10. S. Westjohn, Nitish Singh and P. Magnusson (2012), "Responsiveness to Global and Local Consumer Culture Positioning: A Personality and Collective Identity Perspective," *Journal of International Marketing*, Volume 20, Issue 1, 58–73
- 11. N. Singh, B. Bartikowski, Y. Dwvivedi and M. Williams (2009), " Global megatrends and the web: convergence of globalization, networks, and innovation," *The Data Base for Advances in Information Systems,* Volume 40, Issue 4, Pages: 14-27
- 12. N. Singh, D.W. Baack, A. Pereira and D. Baack (2008), "Culturally Customizing Websites for U.S. Hispanic Online Consumers: An Application of Levels of Acculturation Differences," *Journal of Advertising Research* Vol. 48, No. 2 (June). Pg. 224-234.
- 13. D. Baack, Nitish Singh (2007), "Culture and Symbol Systems: An Investigation of the Link between Culture and Web Communications." *Journal of Business Research*, Vol. 60 (3). Pg 188-181.
- 14. N, Singh G. Fassott, M. Chao, J. A. Hoffmann (2006), "Understanding Int. web site usage: A cross-national study of German, Brazilian, & Taiwanese consumers," *International Marketing Review*, Vol. 23 (1). Pg. 93-97.
- 15. S. Krishnamurthy, Nitish Singh (2006), "The international e-marketing framework: Identifying building blocks for future global e-marketing research." *International Marketing Review*, Vol. 22 (6).605-610.
- 16. N. Singh V. Kumar, and D. Baack. (2005), "Adaptation of Cultural content: Evidence from B2C E-commerce Firms," *European Journal of Marketing*, Vol. 39 (1/2). Pg. 71-86.
- 17. N, Singh J. Zhao and Hu (2005), "Analyzing cultural information on web sites: A cross-national study of web site from China, India, Japan, & U.S." *International Marketing Review*, Vol. 22 (2), 129-146.
- 18. N Singh & H. Matsuo (2004), "Measuring Cultural Adaptation on the Web: An Exploratory Study of U.S. and Japanese Web Sites," *Journal of Business Research* (JBR), Vol. 57 (8). Pg. 864-872.
- 19. N. Singh and D. Baack (2004), "Website adaptation: Cross-Cultural Comparison of U.S. and Mexican Web sites," Journal of Computer Mediated Communication (JCMC), Vol. 9 (4) (Online) Impact Factor: 3.117, ISI Journal Citation Reports © Ranking: 2/76 among communication journals and 4/85 among Information Science and Library Science journals.
- 20. N. Singh A. Periera and Ik Kwon (2003), "Ethnic Consumer Socialization: An Exploratory Study of Socialization Influences among three Ethnic groups," **Psychology & Marketing**. Vol. 10 October. Pg. 867-881.

Silver Journals:

- 21. Benmamoun, M., Singh, N., Lehnert, K., & Lee, S. B. (2019). Internationalization of e-commerce corporations (ECCs) Advanced vs emerging markets ECCs. *Multinational Business Review*. (forthcoming)
- 22. Bauer, B., Johnson, C., & Singh, N. (2018). Place—brand stereotypes: does stereotype-consistent messaging matter? *Journal of Product & Brand Management*, *27*(7), 754-767.
- 23. Sobh, R., Singh, N., Chun, W., & Benmamoun, M. (2018). Localizing to Arabic consumers: Insights from print advertising. *Journal of Marketing Communications*, 1-22. Vol. 24 No-2.
- 24. Chakrabarty, B., Lee, S. B., & Singh, N. (2017). Doing good while making money: Individual investor participation in socially responsible corporations. *Management Decision*, 55(8), 1645-1659.
- 25. Nitish, Singh, Ma. J, Yang, J (2016) "Optimizing Environmental Expenditures for Maximizing Economic Performance" *Management Decision*, 54(10), 2544-2561

- 26. F. T. Moura, Nitish Singh, Chun, W (2016), "The Influence Of Culture In Website Design And Users' Perceptions: Three Systematic Reviews" *Journal of Electronic Commerce Research*, Vol. 17 No. -4.
- 27. Lehnert, K., Craft, J., N. Singh, & Park, Y. H. (2016). The human experience of ethics: a review of a decade of qualitative ethical decision-making research. *Business Ethics: A European Review*, 25(4), 498-537.
- 28. Benmamoun, Sobh.R, N. Singh Tigre Moura.F (2016), "Gulf Arab E-Business Environment: Localization Strategy Insights," *Thunderbird International Business Review*, Vol. 58. No-5. pp 439–452
- 29. J. P. Little and Nitish Singh (2015), "Decontextualizing Consumer Animosity," *Journal of Global Marketing*, Volume 28, Issue 2, pg. 83-98
- 30. W. Chun, Nitish Singh, B. Mamoun, R. Sobh (2015), "A Comparative Analysis of Arab and U.S. Cultural Values on the Web," *Journal of Global Marketing*, Volume 28, Issue 2, pg. 99-112.
- 31. J. P. Little, Nitish Singh (2014), "A Research Note: An Exploratory Study of Anglo-American Consumer Animosity towards the Use of the Spanish Language," *Journal of Marketing Theory and Practice*." Volume 22, Issue 3, pg. 315-323.
- 32. Baack, D.W, Nitish Singh, D. Baack (2013), "Culturally Customizing Websites for Immigrant Communities in the United States: Acculturation and Content Preference Convergence," *Journal of Promotion Management*, Vol. 19 (1), 38-53.
- 33. Nitish, Singh, K. Lehnert, K. Bostick (2012), "Global Social Media Usage: Insights into Reaching Consumers World Wide," *Thunderbird International Business Review*, Vol 54, No 5, 683-700
- 34. Chao, M., Nitish Singh, V.Hsu., C.Y. Nancy., J.Chao (2012), "Web Site Localization In The Chinese Market," *Journal of Electronic Commerce Research*, Vol 13, No 1, Pg. 33-49.
- 35. Yalcin, S, Nitish Singh, Y, Dwivedi, A.R, Apil, and S. Sayfullin (2011), "Culture and Localization on the Web: Evidence from Multinationals in Russia and Turkey," *Journal of Electronic Commerce Research*, volume12, Issue-1, Pages: 94-114
- 36. Nitish, Singh (2011), "A Note on "Supply Chain Capability as a Determinant of FDI," *Multinational Business Review*, Volume 19, Issue-3, Pages: 253-255
- 37. H. Alhorr, Nitish Singh and S. Kim (2010), "E-Commerce on the Global Platform: Strategic Insights on the Localization-Standardization Perspective," *Journal of Electronic Commerce Research*, Volume 11, Issue -1, 6-13
- 38. S. Yalcin, Nitish Singh, A.R. Apil, S. Sayfullin, & K. Staub (2010), "Culture and Marketing Communications on the Web: A Cross-Cultural Analysis," *Journal of Euromarketing*, 19(2/3), 93-113
- 39. Nitish Singh, B. Bartikowski (2009) "A Cross-Cultural Analysis of Print Advertising Targeted to Hispanic and Non-Hispanic American Consumers" *Thunderbird International Business Review*. Vol 51 (2). Pg. 151-164.
- 40. Nitish Singh, D. Toy, and LK. Wright (2009), "A diagnostic framework for measuring Web-site localization," *Thunderbird International Business Review*, Vol 51 (3). Pg. 281-295
- 41. Nitish Singh, Baack, D. W; Kundu, S. K; Hurtado, C. (2008) "U.S. Hispanic consumer e-commerce preferences: expectations and attitudes toward web content." *Journal of Electronic Commerce Research*, May. Pg. 162-175.
- 42. V. Kumar, Nitish Singh (2008), "Internationalization and performance of Indian pharmaceutical firms," *Thunderbird International Business Review*, Vol. 50 (5). Pg. 321-330.
- 43. Nitish, Singh G. Fassott, H. Zhao, P. D Boughton (2006), "Cross-cultural analysis of German, Chinese and Indian consumers' perception of web site adaptation." *Journal of Consumer Behavior*, Vol. 5 (1). Pg. 56-68.
- 44. Singh, Nitish, O. Furrerr, M. Ostinelli (2004), "To Localize or to Standardize on the Web: Empirical Evidence from Italy, India, Netherlands, Spain, and Switzerland," *Multinational Business Review*, Vol. 12 (1). Pg. 69-87.
- 45. Nitish, Singh, J. Zhao & X.Hu (2003), "Cultural Adaptation on the Web: A Study of American Companies' Chinese Web sites." *Journal of Global Information Management* (JGIM). Vol. 11 (3). Pg. 63-80.

Other Journals:

- 46. Nitish Singh, Benmamoun, W. Chun (2015), "Moving Beyond Basic Localization: Culturally Customizing Digital Content," *Journal of Cultural Marketing*, Volume-1, Issue 1.
- 47. B. Bartikowski and Nitish Singh (2014), "Doing E-Business in France Drivers of Online Trust in B2C Websites," *Global Business and Organizational Excellence (GBOE)*. Volume 33, Issue 4, pg. 28-36. (One of the most frequently cited article in 2014)
- 48. Nitish Singh, Y. Hwal, C. Reisdroff, B. Bartikowski (2014), "Green Firm Specific Advantages for Enhancing Environmental and Economic Performance', *Global Business and Organizational Excellence (GBOE)*. Volume 34, Issue 1, pg. 6-17.
- 49. Nitish Singh, D. Baack and J. Bott (2010), "Are Multinationals Localizing Their Websites? The Link Between Managerial Attitudes and MNE Web Content," *International Journal of Commerce and Management*. Volume 20, Issue 3, pg. 258-267.
- 50. Nitish Singh, J. Spillan and J. Little (2009), "Web Site Localization Practices: Some Insights into the Localization Industry," *International Journal of E-Adoption*. Vol-1, Issue-2, 36-54
- 51. Spillan, J., Nitish Singh and C. Ziemnowicz (2009), "Consumer Lifestyles and market segmentation in Chile," The *Journal of International Business Research and Practice*, Vol 3. Pg. 1-15.
- 52. Yu H. Xie and Nitish Singh (2007), "The Impact of Young Adults' Socialization on Consumer Innovativeness." *Journal of Customer Behavior*, Vol. 6 winter. Pg. 229-248.
- 53. J.E. Spillan, J. Parnell and Nitish Singh (2008), "Competitive Strategies in Emerging Economies: An Exploratory Marketing Perspective," *Journal of Transnational management*, Vol.2 (4).pg. 55-76.
- 54. Nitish. Singh, M. Chao (2006), "Multivariate Statistical Approach to Socialization and Consumer Activities of Young Adults." *The Marketing Management Journal*, Vol. 16 Issue 2, p67-80.
- 55. J. A. Parnell1, J. E. Spillan, Nitish Singh (2006), "Strategy Through the Eyes of the Consumer: An Exploratory Study Across Emerging Economies," *Panorama Socioeconomico*, 33 (December). Pg. 50-64.
- 56. Bartikowski, B, Georg Fassot and Nitish Singh (2006), "L'acceptation des sites Web à l'international Une étude Franco-Allemande," *Revue du Manamgement Technologique*, France.
- 57. Singh, Nitish and Marco Gomez (2005), "An Exploratory Study of Hispanic Cultural Values," *Review of Business Research*.
- 58. Singh, Nitish & P. Boughton (2005), "Measuring Web Site Globalization: A Cross-Sectional country and Industry Level Analysis." *Journal of Web Site Promotion*. Vol. 1(3)
- 59. Singh, Nitish (2004), "From Cultural Models to Cultural Categories: A framework for cultural analysis," *The Journal of American Academy of Business*, Vol 5 (1/2). Pg. 95-101.
- 60. Stubbfield, B and Nitish Singh (2004), "Studying influences of underage drinking in the U.S.: A content analytic study of alcohol adverts in popular magazines," *Journal of Academy of Business and Economics*, vol. 4 (1).
- 61. Smith, R. and Nitish Singh (2004), "Cocooning in America: An Exploratory Study of Americans Resorting to their Home," *Review of Business Research*, vol. 3 (1).
- 62. Singh, Nitish (2002), "Analyzing Cultural Sensitivity of Web Sites," Journal of Practical Global Business, April 2002.
- 63. Singh, Nitish (2002), "Truth and Dare: A Research Note on an Eclectic Agenda for Marketing." *Developments in Marketing Science*, Vol. 25, June 2002.
- 64. Singh, Nitish and Hisako Matsuo (2002), "A Framework to Measure Cultural Values on the Web." *E-Business Review*, Vol. 2, March.
- 65. Singh, Nitish (2002), "Analyzing Cultural Adaptability of Web sites: A Perceptual Framework." *Proceedings of Midwest Academy of International Business*, February.

- 66. Singh, Nitish (2001), "Economic Action on the Internet: A Network Organization Approach." *Journal of E-Business*, Vol 1. Issue 1: June 2001.
- 67. Singh, Nitish (2001), "A Framework to Measure Embeddedness on the Web." E-Business Review, Vol 1. No. 1.
- 68. Singh, Nitish and Ik-Whan Kwon (2001), "Socio-psychological determinants of Consumer Ethnocentrism: An Ethnic-Subcultural Analysis." *Proceedings of Association of Marketing Theory and Practice*, March.

Book Chapter:

- 69. Singh, N., & Keating, B. M. (2018). Hyper-localizing e-Commerce Strategy: An Emerging Market Perspective. In Emerging Markets from a Multidisciplinary Perspective (pp. 89-94). Springer, Cham.
- 70. Miguel A. Jiménez-Crespo and Nitish Singh (2016) "Translation and Localization" In Border Crossings: Translation Studies and Other Discipline. John Benjamins Publishing Company
- 71. Nitish Singh and Hongxin Zhao (2011) "Global Web and Culture" In International Business in the 21st Century, volume 3, edited by Bruce D. Keillor & Timothy J. Wilkinson. Praeger

Professional Publications

- 72. Nitish Singh, Brendan Keating and Thomas Bussen (2015), 10 Outrageous bribes from around the world. Compliance & Ethics Professional June Issue
- 73. Brendan Keating and Nitish Singh (2015), "In Compliance with What? The Unforgiving Regulatory Landscape". ASA The Contractor Compass. Oct. Issue
- 74. Nitish Singh and Thomas Bussen (2014), "Why Compliance Professionals need to think about national cultures," Compliance & Ethics Professional July Issue.
- 75. Nitish Singh and Thomas Bussen (2014), Experiential Ethics" BizEd July/Aug.
- 76. Nitish Sing (2013), "A Holistic Approach to Sustainability Reporting For Federal Agencies," A report done for LMI Government Consulting.
- 77. Nitish Singh (2009) "Unleashing the Power of the Global Web" *Language at Work* Bridging theory and Practice. Forthcoming (Popular press-non-refereed)
- 78. Martin Spethman and Nitish Singh (2009) "Web Globalization and E-Business for Argentina and Brazil" *Multilingual* (June) #104 Vol. 20 Issue 4. Pg. 32-335. (Trade press-non-refereed)
- 79. Martin Spethman and Nitish Singh (2009) "Web Globalization and E-Business for China" *Multilingual* (March) #102 Vol. 20 Issue 2. Pg. 37-39. (Trade press-non-refereed)
- 80. Nitish Singh (2008), "Importance of Localization Education," TC World, Jan/Feb. pg. 30-31.
- 81. Don De Palma and Nitish Singh (2006), "Global Handshake." American Executive-November issue.

National and International Conference Presentations

- 1. "Mitigating Toxic Masculinity" (Nitish Singh- Invited). Online presentation at Seminar on Reducing Juvenile Crimes Against Women NSS, Indian Institute Of Technology Delhi (Jan, 20th 2019)
- 2. "Exploring flow in the mobile interface context." Johnson, C.D., Bauer B.C., & Singh, N. Annual meeting of the American Marketing Association, 2018 Boston, MA.
- 3. "E-Commerce Corporations (ECCs) Internationalization: A Case Exploration," (Benmamoun, Nitish Singh, Kevin Lehnert, Sang Bong Lee) Academy of Marketing Science Annual Conference 2018 New Orleans

- 4. "Capability, Process, and Involvement: The C-P-I Paradigm of International Diversification" (Chuandi Jiang, Nitish Singh) Academy of International Business (AIB) 2016 New Orleans Conference.
- 5. "Assessments of Multinational's Payments for Ecosystem Services and Disclosure in CSR Reports A Research Based on Fortune 500" (Zhan Wang, Nitish Singh) Academy of International Business (AIB) 2016 New Orleans Conference.
- 6. "Cultural values in advertising: The importance of matching consumer perceptions," (Brittney Bauer, Clark Johnson & Nitish Singh) Summer Marketing Educators' Conference (Summer AMA-2016).
- 7. "What we need to Communicate & Why?: Toward Effective Compliance Communications", (Nitish Singh)ASA Convention/Conference SubExcel, Miami 2016
- 8. "Psychometrics-Based Approach to Creating Effective Ethics and Compliance Training," (Nitish Singh) Association for Talent Development, St. Louis 2015
- 9. "Brand Damage from Insiders" (Sang Bong Lee, Shih Hao Liu, Zhan Wang, and Nitish Singh) Academy of International Business Midwest (AIB-Midwest) Chicago 2015
- 10. "Meta-review And Critique of Qualitative Ethical Decision Making Research: 2004-2014" (K. Lehnert, J. Craft. N. Singh. Y.H. Park), IIVC Conference 2015 Las Vegas.
- 11. "Unveiling the Myth between Environmental Performance and Economic Performance: The Role of Green FSAs and Country Level Institutions" (J. Ma, N. Singh, J.Yang) Academy of International Business (AIB) 2014 Vancouver Conference.
- 12. "Localizing to Arabic Speaking Consumers: Comparative Insights from Print Advertising" (N. Singh, W. Chun, R. Sob, B. Mamoun), Academy of International Business (AIB) 2014 Vancouver Conference.
- 13. "Do CSR focused ETFs beat the markets?" (Sang Bong Lee and N. Singh) Academy of International Business South East (AIB-SE) Miami 2014
- 14. "An Eclectic Framework for Sustainability Reports: Implications for Socially Responsible Investors," (J.Yang, J. Ma, N. Singh) 2014 Academy of Marketing Science (AMS), Indianapolis
- 15. "When Country and Company Cultures Collide: Implications for Ethics and Compliance Programs (C. Morrison., N. Singh) 2014 Society of Corporate Compliance and Ethics Conference (SCCE) Chicago.
- 16. "Green Firm Specific Advantages for Enhancing Environmental and Economic Performance," (Nitish Singh, Carri R. Tolmei, Yung-Hwal Park), Academy of International Business (AIB) 2012, Washington DC.
- 17. "A Multi-Country Study of Business Social Media Uses," (JC Blewitt, C. Harmeling, Y.Park), American Marketing Education (AMA) 2012, Chicago.
- 18. "Consumers' Global Identity and National Identity: An Empirical Study," (J.Zhou., & J.Yu), American Marketing Education (AMA) 2012, Chicago.
- 19. "Competitive Advantage: Chindia," Localization World Conference, (Invited Speaker), 2012, Seattle.
- 20. "Global Branding: A Segmenting Model for Optimization" Virtual XChange: The New Global Enterprise: Reaching Global Markets-(AMA) (Opening Keynote: Invited Speaker), Oct 30^{th,} 2012
- 21. "Priming the Pump for Change: Leveraging the UN PRME for Catalytic Outcomes," (Timothy Keane, James A.F. Stoner, Nitish Singh), Society for Business Ethics (SBE) 2012, Boston.
- 22. "Should All Firms Culturally Adapt Their Websites to International Audiences?" (Boris Bartikwoski), Seventh Royal Bank International Research Seminar 2011 Concordia University Ca.
- 23. "Reactivity Vs. Proactivity: A Cooperative Environmental Strategy for Multinational Enterprises" (Carrie R Tolmie), Academy of International Business (AIB) South East 2011.
- 24. "The Rise of Chindia: Opportunity or Threat," WorldWare Conference, Santa Clara 2011 (invited speaker).
- 25. "Culturally Customizing Websites for Immigrant Communities: An Application of Levels of Acculturation Differences," (Dan Baack), Academy of International Business (AIB) 2010

- 26. "Effect of Personality Traits on Global and National Identification and Attitude toward the Ad," (Stan Westjohn and Peter Magnusson), American Marketing Education (AMA) 2010 Boston, MA
- 27. "Anglo-American Animosity towards the use of the Spanish Language: An Exploratory Study," (Joseph L Little). American Marketing Education (AMA) 2010 Boston, MA
- 28. "Web site Localization in the Chinese Market," (Chen Ho Chao and Vincent Hsu), Global Marketing Conference, (GMC) 2010
- 29. "Web Sites Localization and Korean Consumer E-Commerce Expectations," (J.Park, S.Kim) Academy of International Business (AIB) 2009
- 30. "Culture and Marketing Communications on the Web: A Cross-cultural Analysis," (S.Yalcin, A.R. Apil, K. Staub, S.Sayfullin) Academy of International Business (AIB) 2009
- 31. "Global Megatrends" The Localization World Conference, Santa Clara, Oct 2009 (Invited Speaker)
- 32. "Web Site Cultural Adaptation as a Driver of Online Trust in Global E-Commerce" (B.Bartikowski and D.Merunka) Academy of International Business (AIB) 2008
- 33. "A Conceptual Framework and its Empirical Investigation: Web Sites Localization by Japanese and U.S. Multinationals for Korean B-C Markets," (Ji-Yun Pak and Seung Kim), Academy of International Business (AIB) 2008
- 34. "A Broadening of the Consumer Animosity Construct," (Joeseph Little) Academy of International Business (AIB)
- 35. "Global Online Consumer Segmentation," (Gary Muddyman) Invited speaker at The Localization World Conference (2008).
- 36. "Designing Culturally Customized Web sites," Gilbane Global Content Management Conference (Invited Speaker), Boston, 2008
- 37. "Conceptualizing Effects of Cultural Web Site Design Adaptation on Consumers' Online Trust," (B.Bartikowski and D.Merunka) Academy of Marketing Science (AMS) 2008.
- 38. "Culturally customizing web site for Global Success," A Key Note Speech delivered at Yahoo Summit March11th 2008.
- 39. "Culturally Customizing Websites for Hispanic-American Consumers: An Application of Levels of Acculturation," (Dan Baack & A.Pereira) Academy of International Business (AIB) 2007.
- 40. 'Are we practicing what we are preaching: Insights from Localization Industry," (Gary Muddyman) Localization World Conference, Seattle October 2007.
- 41. "Web Site Localization for Hispanic Online Consumers: An Exploratory Analysis," (with Dan Toy and Lauren Wright) American Marketing Education (**AMA**) (Summer, 2007)
- 42. "Internationalization Strategies of Indian Software Firms," (with Vikas Kumar) AIB UK and Ireland Annual Conference Spring 2007
- 43. "Effects of Life-Style Dimensions and Ethnocentrism on Indian Consumers' Buyer Decisions: An Exploratory Study," (with John Spillan et al.) AIB Midwest 2007.
- 44. "The Next Localization Frontier: Designing Culturally Customized Web Sites," LISA Forum-Invited Speaker-for LISA-Gilbane-Managing Content Globally Conference, spring 2007.
- 45. "Web Site Cultural Customization: Strategies for India" Invited Speaker for Global Management Strategies Conference-Monterey Institute of International Studies, Spring 2007
- 46. "Strategic Role of Localization in MNE," (with Bryan Petro, Gary Muddyman, Jared Prichard, Katy Schweigerdt). Applied Business Research Conference. (Spring 2007).
- 47. "A Cross-National Analysis of Global and National Identity as a Basis for International Web Site Usage," (with B.Bartikowski, G. Fassott, M.Chao, and J. Hoffman) American Marketing Association (AMA) (Summer, 2006).

- 48. "Hispanic Consumer Expectations for Spanish-Language Web Pages: Some Qualitative Insights," (with Sumit Kundu and Christopher Hurtado) American Marketing Association (AMA) (Summer, 2006).
- 49. "Importance of Web Site Cultural Adaptation and Trust on International Web Site Usage," (with Boris Bartowski) International Business & Economic Research Conference. (Fall, 2006).
- 50. "Exploring Hispanic Cultural Values: A Comparative Analysis of Hispanic and General U.S. Market Print Ads," (with Boris Bartowski and Marco Gomez) American Marketing Association (AMA), (Winter, 2006)
- 51. "The Emerging field of Localization Education," Special session presentation (with Paul Barron, Kirti Vashee and Jennifer Nowotny) International Academy of Business Disciplines (IABD), San Diego (April 2006)
- 52. "Targeting Hispanics Online," Special session presentation (with Paul Barron and John Yunker) International Academy of Business Disciplines (IABD), San Diego (April 2006)
- 53. "Website Cultural Customization: A Luxury or an Imperative," Keynote at the Managing Global Web Sites Conference, San Francisco (March 2006)
- 54. "Expanding Geographies, Expanding Reach: Case of China and India," Workshop at Managing Global Web Sites Conference, San Francisco (March 2006)
- 55. "Website Cultural Customization: Targeting International Online Consumers," Academy for International Business (AIB-North East) (Fall, 2005)
- 56. "Localizing Within Borders: Targeting Hispanic Online," invited speaker at Localization world Conference in Seattle. (Fall, 2005)
- 57. "Designing Culturally Customized Web Sites: The Next Localization Frontier," invited speaker at Localization Industry Standards Association (LISA) Global Strategies Summit in Boston-2005.
- 58. "Consumer perception of web site customization," (with Dan Baack) Academy of International Business (AIB), Montreal (Fall 2005)
- 59. "The Consumption of Japantown," (with Victor Ruiz) Academy of Marketing Science (AMS) Conference, Tampa (Spring, 2005).
- 60. "An investigation of the link between culture and web communications," (with Dan Baack) The Third Royal Bank International Research Seminar, Montreal, September 22 24, 2005.
- 61. "Studying Influences of Underage Drinking in United States: A Content Analytic Study of Alcohol Advertisements in Popular Magazines," (with Brady Stubbfiled) International Academy of Business Economics conference, Las Vegas (October: 2004).
- 62. Culture's Influence on Web Content: Guidance on Adaptation of web site design," (with Rick Wilson and Dan Baack) Academy of Marketing Science (AMS) Cultural Perspectives Conference, Puebla Mexico (September: 2004)
- 63. "Measuring Culture's Influence on Web Content: The Generation of an Instrument," (D. Baack) Academy of International Business (AIB) conference, Stockholm Sweden (July: 2004)
- 64. "Explaining the Dynamic Capabilities of E-Commerce Corporations: In Search for an Integrative Approach," (D. Baack & S. Kundu) Academy of International Business (AIB) conference, Stockholm Sweden (July: 2004).
- 65. "Consumer Acceptance of International Websites: Evidence from Europe," (G. Fassott & B. Bartikowiski) Academy of International Business (AIB) conference, Stockholm Sweden (July: 2004)
- 66. "Studying Retail Purchase Behavior in China: An Emic Approach," (K. Chan & S.Misra) Retailing and Services Science Conference (EIRASS), Prague, Czech Republic (July 2004).
- 67. "L'acceptation des sites Web à l'international. Une étude Franco-Allemande," (B.Bartikowski & Georg Fassot) L' AFM, Association Française du Marketing, Saint Malo France (April: 2004)

- 68. "An Integrative Framework For Cross-Cultural Analysis of Communication Content on the Web: A Study of 15 National Cultures," D. Baack) American Marketing Association (AMA) winter conference, Scottsdale AZ (Feb: 2004)
- 69. "Socialization and Consumer Activities of Young Adults: A Cross-Cultural Study of Ethnic Groups in America," (Mike Chao and Ik Kwon) American Marketing Association (AMA) winter conference, Scottsdale AZ (Feb: 2004)
- 70. "Targeting Global Online Consumers: An Application and Extension of Technology Acceptance Model," (Mike Chao, Jenny Chao, and Georg Fassot) American Marketing Association (AMA) winter conference, Scottsdale AZ (Feb: 2004)
- 71. "Cultural Adaptation on the Web: Evidence from Germany and India," (Georg Fassot) American Marketing Association (AMA) Summer Conference, Chicago (August 2003).
- 72. "Analyzing the Cultural Content on the Web Sites: A Cross-National Comparison of China, India, Japan, and U.S." American Marketing Association (**AMA**) winter conference, Orlando (Feb.2003).
- 73. "Cross-Cultural Consumer Socialization: An Exploratory Study of Socialization Influences Across Three Ethnic Groups." (A. Pereira &I.K Kwon) American Marketing Association (AMA) winter conference, Orlando (February 2003).
- 74. "Measuring Cultural Adaptation on the Web: An Exploratory Study of Japanese and U.S. Web Sites." (With Hisako Matsuo) Association for Consumer Research (ACR) conference, Atlanta (October 2002).
- 75. "Searching For a Dynamic Theory of E-Commerce Corporations: A Re-Interpretation of Eclectic Paradigm." (With Sumit Kundu) Academy of International Business (AIB) conference, Puerto Rico (July 2002).
- 76. "Web Site Adaptation: A Cross-Cultural Comparison of U.S. and Mexican Web Sites." (With Rodolfo Martinmango) Academy of Marketing Science (**AMS**) conference, Sanibel Island (June 2002).
- 77. "Truth and Dare: An Eclectic Agenda for Marketing." Academy of Marketing Science (AMS) conference, Sanibel Island (June 2002).
- 78. "A Cross-Cultural Comparison of U.S. and Chinese Web Sites: An Exploratory Study." (With Hu, Zhang., & Zhao)International Conference on E-Business (ICE2002) Beijing, China (May 2002).
- 79. "A Framework to Measure Cultural Values on the Web." (With Hisako Matsuao) International Academy of E-Business Conference (IAEB), Orlando (March 2002)
- 80. "Analyzing Cultural Adaptability of Web Sites: A Perceptual Framework." Midwest Academy of International Business (AIB Midwest) conference, Chicago (February 2002).
- 81. "Measuring Web Site Globalization: A Cross-Sectional country and Industry Level Analysis." (With Paul Boughton) American Marketing Association (AMA) conference, Austin (February 2002).
- 82. "From Cultural Models to cultural Categories: A Framework for Cultural Analysis." Association of Consumer Research (ACR) conference, Austin (October 2001).
- 83. "Assessing Measurement Reliability in Cross-Cultural Ethnic Consumer Research." (With IK-Whan Kwon) World Marketing Congress UK. (June 2001)
- 84. "Global E-CRM." A Panel Presentation in March 2001 International Academy of E-business conference, San Francisco (March 2001).
- 85. "A Framework to Measure Embeddedness on the Web." International Academy of E-Business conference, San Francisco (March 2001).
- 86. "Socio-psychological determinants of Consumer Ethnocentrism: An Ethnic-Subcultural Analysis." (With IK Kwon). Association of Marketing Theory and Practice conference (AMTP), (March 2001).

Teaching Experience

International Business

- 1. Global Strategy (EMIB)
- 2. Asian Business-Undergrad
- 3. International E-Business. Undergrad and MBA level.
- 4. International Business (IB) theory-PhD class.
- 5. IB theory, CSR & Methods, Ph.D. class.
- 6. Asian Business Country Cases Executive Masters.
- 7. Co-taught Business Strategy (MBA/grad)
- 8. INT. Marketing (EMIB)
- 9. Global Strategy Doctoral Seminar
- 10. Global Environmental Strategy (grad)

Marketing

- 11. Global Digital Media Marketing (grad)
- **12. International Marketing** (Undergrad)
- 13. International Marketing (PhD Seminar)
- **14. Strategic Marketing** (Undergrad)
- **15.** Consumer Behavior (undergrad)
- **16. Promotional Strategy** (Undergrad)
- **17. Sales Management (non-traditional)**
- 18. E-Marketing (Undergrad)
- 19. Localization (Undergrad)
- **20.** Adv. Localization (Undergrad)
- 21. Marketing Management (undergrad)
- 22. Biz (1000) Foundations

Sustainability

- 23. Global Corporate Responsibility (Undergrad)
- 24. Sustainable
 Business
 Practices (Grad)
- 25. Sustainability Reporting (Grad Course)
- 26. Global Sustainability Challenges and Opp. (Grad).
- 27. Ethics & Fraud:
 Reclaiming
 Human Spirit:
 Prison
 Experience
 (Grad).

Executive Certificates/courses

- 28. Certificate in Localization.
- 29. Certificate in Localization Project Management
- 30. Certificate in Ethics and Compliance Management
- 31. Course in Financial Regulatory compliance
- **32.** Certificate in Web globalization
- 33. Certificate in Sustainability Reporting
- 34. Certification in Global Digital Marketing
- 35. Certification in Global Branding & Marketing
- 1. Sales Management. As a faculty at National Institute for Sales, India. 1998.
- 2. Introductory Marketing Management. Spring 2001. Undergraduate level course.
- 3. Integrated Module: Co-taught E-Business Strategy in Spring 2001. An M.B.A level course.
- 4. Introductory Marketing Management. Fall 2001. Undergraduate Level
- 5. International Marketing: Spring 2002. Undergraduate Level
- 6. Integrated Module: Co-taught Business Strategy. Spring 2002. M.B.A Level
- 7. Promotional Strategy. Summer 2002. Undergraduate Level
- 8. Introductory Marketing Management. Fall 2002. Undergraduate Level.
- 9. International Marketing: Spring 2003. Undergraduate level.
- 10. Integrated Module: Co-taught Business strategy in Spring 2003. M.B.A. Level.
- 11. Introductory Marketing Management. Summer 2003. Undergraduate Level.
- 12. E-Marketing. Fall 2003, 2004, Spring 2006.
- 13. Consumer Behavior Spring 2004. Undergraduate Level.
- 14. Strategic Marketing and E-Marketing Fall 2004.
- 15. Developed and Taught Online the Localization Certification Program (2005-2011)
- 16. Developed and Taught Online the Localization Project Management Certification (2006-2011)
- 17. Web Localization Fall 2005, Spring and Fall 2006, Spring 2007
- 18. Advanced Issues in Localization (Spring 2006)
- 19. International Business strategy-(Executive Masters in International Business Fall 2007-2014)
- 20. Asian Business-2007, 2014 (undergraduate)
- 21. Asia Pacific Country Cases (Executive Masters in International Business Spring 2008-2014)

- 22. International E-Business (Fall 2008)
- 23. International E-Business: Blended Learning MBA course (Fall 2010, 2011,2014)
- 24. Business Sustainability (Fall 2010)
- 25. Theory in International Business (Ph.D. Seminar, Fall 2010)
- 26. Ph.D. Seminar in IB theory and Emphasis on Sustainability (Fall 2011)
- 27. Developed and teach Online Certificate in Corporate Ethics and Compliance Management (2012-2014)
- 28. Sustainable Business Practices (Grad Course: Masters in Sustainability-Fall 2010-2013)
- 29. Global Sustainability Challenges and Opp. (Grad Course: Masters in Sustainability -Spring 2012)
- 30. Developed and Taught: Certificate in Corporate Ethics and Compliance Management (2011-2013)
- 31. Developed and Taught: Certification in Sustainability Reporting (Spring 2013)
- 32. Developed and Taught: Ph.D. Seminar in International business & Global Sustainability Issues (Fall 2013)
- 33. Developed and directed a unique MBA experiential course, Reclaiming the Human Spirit: Prison Experience & Learning from White Collar Offenders- 2013
- 34. Developed and Taught a Course on Localizing Global Digital Media Marketing. 2014
- 35. Taught International E-Business MBA Blended Class- 2014
- 36. Global Corporate Responsibility Fall 2015
- 37. Developed and Taught International Marketing Ph.D. Seminar-2016
- 38. Developed and Taught Executive Masters class in International Marketing-2016
- 39. Developed and Taught MBA class in Global Environmental Strategy-2017
- 40. Developed a new online certificate in compliance for St. Louis University 2018
- 41. Developed and taught hybrid EMIB course in International Marketing 2018
- 42. Developed and taught Global Strategy Doctoral Seminar 2019

Overall Instructor ratings at Saint Louis University have been 4.5 on a scale of 5.

Initiatives & Grants/Funds

- 1. Grant reviewer (panel chair) Louisiana Board of Regents Sponsored Programs 2019
- 2. Guest Editor for Journal of Retailing and Consumer Services- A Special Issue on Advances in Theory and Practice of Digital Marketing- 2018
- 3. Was involved in the team with Regional Chambers and Slate for Tech-Hire Grant for Saint Louis 2016-2017
- 4. Software Developed via Qatar Foundation: "Arabic Web Localization Automation Tool" (2016)
- 5. Diamond Research Paper Award John Cook School of Business (\$9000)
- **6.** Received 2016 John Cook School of Business Summer Research Grant Support (\$6,000)
- **7.** Program committee of I3E2016 (The 15th IFIP Conference on e-Business, e-Services and e-Society on Social Media: The Good, the Bad, and the Ugly!).
- 8. Conference organizing committee: Global Management Perspectives conference. (2014-2015)
- 9. Guest Editor for the Special Issue of International Journal of Business Studies 2015.
- **10.** Certified in Structural Equation Modeling and Data Analysis in Mplus by Institute for Measurement, Methodology, Analysis, and Policy Texas Tech University. 2014.
- **11.** Joined Advisory board for New Creation International for Educational Outreach in Developing Countries. 2014-2015
- 12. Received \$150,000 approx. Research grant from Qatar National Research Foundation (Lead PI). 2013-2015
- **13.** Received \$20,000 approx. research grant from LMI for Investigation US Federal Agencies Sustainability Reporting.- 2013
- **14.** Co-chaired and co-organized the first Brand2Global Conference in London UK & Silicon Valley US. This unique conference covers areas of Global Branding and Global Digital Media. 2013-2017
- 15. Judge for the American Subcontractor Association National Ethics Award 2013-2017
- 16. Served as Grant Auditor for US Dept of Education BIE grant at University of Nevada Las Vegas. 2011-2012
- **17.** Event organizer for the GRI Conference: 'Making Sustainability Count" which was attended by 230 attendees from around the world.
- 18. Received John Cook of Business Summer Research Grant Support (\$10,000) (2011)

- **19.** Program Leader: Developed Online Certificate in Corporate Ethics and Compliance at Emerson ethics Center, St. Louis University. 2011-2012
- **20.** Helped to raise \$45,000 to support the development of certificate in corporate ethics and compliance management (20121-2012
- 21. Associate Editor for Journal of Electronic Commerce Research. 2010 -2012
- 22. Scholar member at Center for Sustainability, Saint Louis University. 2010-2012
- 23. AMCIS Minitrack Co-Chair for E-commerce Diffusion. 2010
- 24. Special Issue editor for Journal of Electronic Commerce research 2009-2010
- **25.** Program Leader: Developed The Executive Certificate in Web Globalization Management, John Cooks School of Business, Saint Louis University. May 2009-2010.
- 26. Raised \$50,000 to support the development of Executive Certificate in Web globalization (2009-2010).
- 27. Program Advisory Board member for Localization World Conference, 2010.
- 28. Program committee for Berkeley Globalization Conference 2009.
- **29.** Program Advisory board for Localization Certification Program CSU, Chico 2009.
- **30.** Nominated to the editorial board for International Marketing Review-2009
- 31. Nominated to the editorial board for Journal of Internationalization and Localization 2009
- **32.** Recognized among top 10 reviewers (2005-2007) for International Marketing Review-A premier international marketing journal.
- 33. Special issue co-editor for The DATA BASE for Advances in Information Systems. 2008-2009
- 34. Honorary Associate Member at Center for E-Business Research, University of Swansea, U.K.
- **35.** Principal facilitator for the Grant effort for getting Google advertising grant for promoting the Localization Certification Program-2007-2008.
- **36.** In 2007 —seven Localization Class students presented at Applied Business Research Conference.
- 37. 2007-Best paper award at Applied Business Research Conference Jan 2007.
- **38.** 2007-Invited to serve on the Editorial Board or top International Business Journal-International Marketing Review.
- **39.** 2008-two Localization Class students presented at The International Business & Economics Research and one student paper won the best paper award in the track.
- **40.** 2008-Co-Chaired the mini track on Global Ecommerce Diffusion, Adoption, and Use at the AMCIS Conference in Toronto.
- **41.** Started the "Localization Program" at California State University Chico <u>www.csuchico.edu/localize</u> the first program to be offered in Localization and International e-business.2006
- 42. Received Half a million dollar BIE US Department of Education grant (2006, 2008) (Including the match)
- **43.** Received \$240,000 in Software licenses donation by Idiom Technologies to the Localization Program, CSU Chico (2006).
- 44. Received "Research excellence Award," 2006. College of Business, California State University Chico.
- **45.** Received (in collaboration with RCE) \$70,000 grant from CSU Commission on Extended University to work with RCE to implement professional workshops in Localization.
- **46.** Developed student exchange program with Euromed Marseille Ecole De Management, France.
- 47. \$15,000 (2006) grant from Lionbridge Technologies Inc. for conducting survey of Hispanic web site expectations.
- **48.** Organized a summer school in Localization 2006 that attracted 80 professionals from 8 different countries.
- 49. \$5000 (2006) research grant from the College of Business.
- **50.** \$5000 (2005) grant from center for excellence in teaching and research to initiate classes in area of international e-business.
- 51. \$4000 (2004) from Academy for International Business to help students go to a research conference
- **52.** \$4000 (2005) from the college of Business to finance student travel to international conferences.
- **53.** \$2400 (2004) California State University grants to conduct research on Hispanic web site localization.
- **54.** \$4000 (2004) Research Foundation Summer Scholar Grant, from California State University Research Foundation. Grant for writing a book on, "Cultural Customization on the Web."
- **55.** \$2000 (2003-2004) Grant from Center for Excellence in Learning and Teaching for enhance research creativity among students and help for personal travel.
- 56. AMA 2006- Best Paper Award in Brand Marketing Track.
- 57. Special Issue Senior Co-Editor for International Marketing Review-"International E-commerce."

- **58.** Supervised and Helped 18 undergraduate students write research papers that were presented at International Academy of E-Business conference, March 2004. Also, a student team was awarded, "Best Student Paper Award."
- **59.** Again for 2004 and 2005 International Academy for Business Economics Supervised and Helped 18-20 undergraduate students write research papers that are accepted for presentation at the conference.
- **60.** Collaborated and Supervised 8 undergraduate student papers that are accepted in Journal of Academy of Business Economics, and Review of Business Research, both peer-reviewed and Cabell listed journals.
- **61.** Chaired Student paper competition for International Academy for E-Business conference March 2005. Seven student papers from my e-marketing (Fall 2004) class were also presented.

Service to the Profession

Committees at Saint Louis University:

- 1. University Rank and Tenure Committee (2018-present)
- 2. Research and Service Committee (2017 spring)
- 3. Faculty Senate Rep for B-School (2016-present)
- 4. Graduate Board (2016-present)
- 5. Math-Business working group committee (2016-2017)
- 6. Interprofessional Community & Economic Development Initiative (2015-2017)
- 7. Just Labor Committee (2014-present)
- 8. Business School Executive Committee (2013-2015)
- 9. Graduate Board Committee (2009-2014)
- 10. Ph.D. Steering Committee (2007-present)
- 11. Global Vision University Task Force (2012)
- 12. University Center for Sustainability Task force (2011-2013)
- 13. Sustainable Disaster Recovery Planning Committee (2012-2013)
- 14. Learning Technologies Advisory Committee (2012-2013)
- 15. Executive DBA program Committee (2011-2014)
- 16. SPS Internationalization Task Force (2012)
- 17. University Wide: Higher Learning Criterion 3 Subcommittee (2009-2011)
- 18. Sustainability Certificate task force (2010-2011)
- 19. India MBA Alliance Committee. (2010-2011)
- 20. Search Committee member for Associate Dean, School of Professional Studies (2010-2011)
- 21. University wide Sustainability Task force (2009-2011)
- 22. Blended Learning Task Force (2010-2011)
- 23. Volunteered for the Web Committee 2009-2011
- 24. Research Awards Committee (2010)
- 25. Service Awards Committee (2010)
- 26. CBK Task force (2009-2010)
- 27. Volunteered for Business School Sustainability Task force (2008-2009)
- 28. Appointment to Graduate Faculty for Ph.D. Mentor Status. (2007-2010)
- 29. Volunteered for the Web Committee (2008-2011)
- 30. Undergraduate course committee (2008-2009)

Committees at CSU Chico:

- Research & Creativity committee. For the Provost's Undergraduate Research & Creativity awards for Fall 2006
- Affirmative Action College Committee (2004-2006)
- Graduate Program Committee.
- Library committee (2005, 2006, 2007)
- Chaired Scholarship Committee (2005)
- Scholarship Committee (2006-2007)
- Presentations on President Scholar's day.

Ph.D. Dissertation Committees for:

- 1. Brittney Bauer (Reader) (2018-2019)
- 2. Chuandi Jiang (Reader) (2017-2018)
- 3. Myra Zhang (Chair) (2015-2018)
- 4. Sang Bong Lee (Reader) (2015-2018)
- 5. Michael Frechete (Reader) (2014-2016)
- 6. Colleen Harmeling (Reader)(2014)
- 7. Takisha Sally (Reader) 2010-2014
- 8. Francisco Tigre Moura University of Otago, New Zealand (Thesis Examiner) 2012
- 9. Joseph Little (Chair) 2008-2010
- 10. Kevin Lehnert (Reader) 2009-2010
- 11. Joyce Xin Zhou (Chair) 2008-2009
- 12. Stan Westjohn (Reader) 2008-2009

Reviewing:

- 1. Serve as editorial review board member at Journal of Business Research 2015 onwards
- 2. Serve as Associate Editor Journal of Electronic Commerce Research 2014 onwards
- 3. Serve as Associate Editor board member for International Journal of Business Environment 2015 onwards
- 4. Serve as editorial Board member at Journal of Cultural Marketing Strategy2014 onwards
- 5. Editorial review Board for International Marketing Review 2008 onwards
- 6. Editorial review board for the Journal of Internationalization and Localization 2014 onwards
- 7. Serve as Co-Track Chair "Global E-Commerce Diffusion" at AMCIS conference 2008
- 8. Special Issue Editor for The DATA BASE for Advances in Information Systems 2008
- 9. Special Issue Editor for International Marketing Review 2005
- 10. Journal of Global Information Management (Ad-Hoc reviewer)
- 11. Journal of Advertising (Ad-Hoc reviewer)
- 12. Journal of Electronic Commerce Research (Ad-Hoc reviewer)
- 13. Journal of International Marketing (Ad-Hoc reviewer)
- 14. Psychology & Marketing (Ad-Hoc reviewer)
- 15. Multinational Business Review (Ad-Hoc reviewer)
- 16. Journal of Computer Mediated Communication
- 17. Multinational Business Review
- 18. Journal of Promotion Management (Ad-Hoc reviewer)
- 19. Psychology & Marketing (Ad-Hoc reviewer)
- 20. Thunderbird International Review (Ad-Hoc reviewer)
- 21. Journal of Euromarketing (Ad-Hoc reviewer)
- 22. Journal of Global Marketing (Ad-Hoc reviewer)
- 23. International Journal of Commerce and Management
- 24. Member of Graduate Student Association, Saint Louis University.
- 25. Mentor for student internships, Saint Louis University.
- 26. Member of AMA, ACR, AMS, and AIB.
- 27. Winter AMA 2001.
- 28. World Marketing Congress 2001.
- 29. Academy of International Business, Midwest 2001.
- 30. Academy of International Business, Midwest 2002.
- 31. Association of Marketing Theory and Practice 2002.
- 32. Academy of Management (AOM) 2002.
- 33. Academy of International Business, 2003
- 34. Special Issue of Thunderbird International Review 2001.
- 35. Special Issue of Asia-Pacific journal of Marketing 2001.

Service on Advisory Boards:

- Chairman of the Board: NGO- New Creation International 2015-2016
- Brand2Global: Global Marketing & Digital Media Conference 2013 onwards
- Conference co-hair: Global Management perspectives 2014 onwards
- Localization World Conference 2012
- Nominated to the editorial board for International Marketing Review-2011
- Nominated to the editorial board for Journal of Internationalization and Localization-2009
- Program committee for Berkeley Globalization Conference 2009.
- Program Advisory board for Localization Certification Program CSU, Chico 2009, 2008, 2007, 2006
- Program Advisory board for Localization Project Management Certification Program CSU, Chico 2009, 2008

Education

Ph.D. Saint Louis University. Concentration: Marketing and International Business. 2003

GPA: **3.9**

M.A. University of South Wales, U.K Concentration: Marketing. 1996-1997. First Class

M.B.A. Pune University, India. 1993-1995. First Class.

Diploma Bhavan's College, India. Concentration: Personnel Mgt.1992-1993. First Class

B.S. M.S University, India. Life Sciences. 1989-1992. First Class Honors

Executive Teaching & Consulting

- As a Faculty and Business Manager in National Institute for Sales conducted Executive programs for Indian Companies in areas of Sales Management, Marketing Strategy, Dealers Management, and Personal Development.
- Web site consulting for Center for Economic Development, HP, Globalization Partners International.
- Invited presentation for IBM customers 2005.
- Outreach via online programs in Localization, Localization Project Management, and Ethics & Compliance and Web globalization. Have trained more than 500 executives via these programs.
- Coordinate and deliver (online) training in Localization for CANON UK—2007.
- Invited as Keynote Speaker to Yahoo Summit. 2008
- Conducted one day workshop for on Taking E-Business Global for FedEx 2008
- Consulting in Web Site Localization 2005-2014
- Consulting in Ethics, Compliance, and Sustainability 2011-2016

Past Work Experience

Dealer Manager. Global Telesystems Ltd. India. 1995-1996. Managing dealers Western India.

Business Manager. National Institute of Sales and Marketing. India.1997-1999. Executive sales training

Teaching Assistant. Saint Louis University. U.S.A. 1999-2003. Teaching and Research

Associate Professor California State University, Chico. 2003-2007.