



Networking



The process of establishing relationships to...

Explore career fields

Identify job leads

Develop your career

Who do you know?

Some relationships may be established; others are waiting to be developed.

Personal

Family
Friends
Clubs
Teams

Work

Past and present
coworkers
Volunteer workers
Supervisors

Education

Alumni
Teachers
Professors
Advisors
Staff

Professional Services

Physicians
Dentist
Accountant
Fitness trainer
Mechanic
Landlord

Multimedia

Websites
Facebook
LinkedIn
Book authors

Personal Pitch

A brief statement to convey information about you in an effective manor

Establish who you are
What is your work or educational status, situation and role?

Pitch your strengths
Related skills
Areas of expertise
Personal qualities
Accomplishments

Clarify what you want or need
Information about career field
Internships
Job openings
Advice

I am a freshman at Saint Louis University considering going into computer science. I have some experience coding and am especially interested in programming. Would you be willing to meet with me for 20-30 minutes to discuss your career in this field?



I am calling to see if it would be possible to meet with you to discuss opportunities in the not-for-profit sector. This May I will be graduating from Saint Louis University with a degree in psychology. While at SLU I have been active in my sorority, which has given me the opportunity to help with fundraising, event planning, and program coordination for service events. I am the kind of person who gives 110 percent to something I care about. I am very drawn to the not-for-profit sector. Do you know of anyone who works in this type of organization whom I might talk to about available positions?

