



SAINT LOUIS
UNIVERSITY
MADRID



Logiscenter is a Technology company now looking for a bilingual UK or USA Account Manager to join our team.

Descripción del empleo

If you're a bilingual sales professional seeking a fresh new challenge, this is a brilliant opportunity to enhance your earning potential.

Within an excellent working environment, you'll have the chance to develop your sales and account management skills at an international level. What's more, if you can prove yourself, you'll be significantly rewarded for your efforts with a superb uncapped commission scheme on offer. As a UK Account Manager, you will be responsible for maintaining and developing an account base of UK customers.

Liaising with targeted customers, you'll promote our client's range of IT products, upgrades and systems in order to achieve and exceed your targets. You'll negotiate prices with customers to create maximum profit, source products for customer orders and liaise with suppliers to achieve the best possible price. As well as overseeing your existing accounts, you'll swiftly respond to all inbound sales calls and emails in a professional manner. Additionally, you'll implement an effective call strategy to identify new business opportunities and grow company revenue.

To be considered for this role, you must have:

- **English mother tongue**
- Residence in Madrid

Additional Skills:

- Fluency in a second language, in addition to English, ideally French, Spanish, German
- Sales experience gained within a B2B environment

To apply, send your resume to bolsatrabajo-madrid@slu.edu

<http://slu.edu/madrid>

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